# USPS Operation Santa® Brand Guidelines 2020

November 2020







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Welcome

3

# 01

# Welcome

This is USPS Operation Santa®.

If you're reading this brand book, you're part of Santa's team. These pages house fundamental information that will help you get familiar with the program.

From getting an overview to letter adoption, to audience-facing verbiage and internal communications, and for every other detail in between, please refer to this brand book to get a better handle on all things USPS Operation Santa.

Welcome

#### Our Mission

Thousands of letters addressed to Santa arrive at the Post Office<sup>™</sup> each year. USPS Operation Santa® invites people to adopt and respond to these letters.

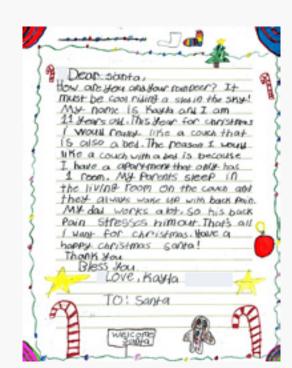
A holiday tradition for over 100 years, USPS Operation Santa is a channel for making a difference in the community. It aims to get people involved by adopting and responding to letters addressed to the one destination only USPS can reach: The North Pole.

Since USPS is responsible for delivering every letter—including the ones that aren't deliverable, we created Operation Santa for people to give back to children and families, and to keep the magic of the holidays alive—by answering one letter (or many) at a time.

Click to <u>learn more</u> about the origin and history of the program.

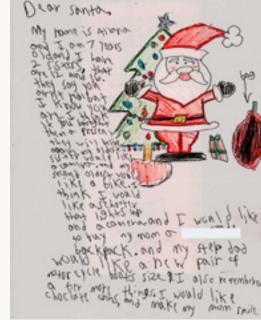












#### Dear Sonta.

Souta we love you.

PS. we left cookies and milk of the

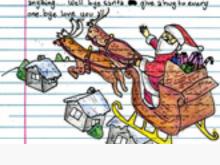


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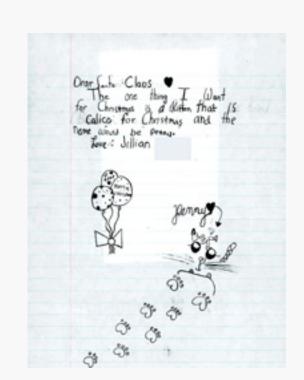
Dear Spantains, name is Allista In I years oil, and the grade that In at in 1970 to 5 Thank a broker he is 5 years oil the attactions, year I was under the color Brokelso I was according and a soft of martile points a too I want a 6 instea 5-posing thinking Comptotified Elipshair color bladfatto fair brogges. Santa I have account also and myclother Size is somellifered of the shore size is s. Santa If you must be all believes I know there. here who had must attentible may I get a 9 on the strong and best in the property of the strong and the strong and the strong and make an cooling and notify or chapter and 2 only 2 only a rank of a root for the rainter's all gathe drawings. Living and of



Now see got and the real ... well 12 am Kaseamira but you can call me hasay, stell his year was tough far me. My morn in not working only my dad and another, but it in bearly for the rent. but it is sharly for the rent. but it is since. Sh and something click bad with that we one of the my classificates have went up to hower to next he hal cancer I was really sal, alouty I am getting over it late think of something happy rights. Well I know want are supplies like a shock book perplease Brawing is my biggest possion I learned to activity braw soil people well still trying. It is fine if not argiting hig. Or some small school supplies please.







are aclothes 12-18 months Shoes \$ 5+-6+1 Nolan

Dear Santa, I Just wish property bette you AND HE THANK YOU'VE Secretica year social diffe america. Years americay, More-As with well, it I had to charge of gifty it would be of denting to a charity & lemelow Permer what a better diff them prove





Dear Sonta.

my name is kyle I have

USPS Operation Santa Welcome

# How Operation Santa Works

Here's what goes into granting someone's holiday wish.



USPS receives letters to Santa from deserving kids every year.



We redact and publish these letters online for people to read.



Generous people "adopt" and fulfill them.



Adopters ship gifts.

Holiday wishes are delivered.

Design

\_

# 02

# Design

USPS Operation Santa® is spread across a variety of mediums. It lives on the web, in social media, retail locations, flyers, OOH, and other collateral. Because of its reach, it's highly imperative to keep our look consistent throughout our communications.

Design

#### USPS Operation Santa® Logo

# Primary Logo

The primary logo is recommended when there is adequate space, and when it's not competing with other design or copy elements.

The USPS Operation Santa logo has a determined minimum usage size to retain legibility.

#### **Minimum Size**

60 px height for digital 0.66" height for print

If the USPS Operation Santa logo needs to be produced in a smaller size, replace it with the horizontal lockup.

See <u>page 13</u> for use in print. See <u>page 18</u> for use in digital.

**⊥** Download Assets Here

# OPERATION Santa®

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Design

## USPS Operation Santa® Logo

# Primary Logo Spacing

To protect the brand mark, there should always be adequate clear space around the logo. This is the minimum amount of clear space needed.



## USPS Logo

# USPS Logo

The USPS logo should be on all USPS Operation
Santa® materials, together with the primary USPS
Operation Santa logo. Note that there are specific and different colors for print materials and digital materials.

#### **Minimum Size**

22 px height for digital0.22" height for print



Digital Blue R 51 G 51 B 102 #333366



Print Blue
Panton 301C
C 100 M 53 Y 4 K 19

#### Logo Usage

# Logo Relationship

The USPS logo should be on all USPS Operation Santa® materials, together with the primary USPS Operation Santa logo.

Maintain the indicated 1:1 size relationship between logos.

#### Minimum Size for USPS Operation Santa Logo

60 px height for digital 0.66" height for print

#### Minimum Size for USPS Logo

22 px height for digital0.22" height for print

If there is no space for both logos on print materials, use the USPS logo, which is mandatory even if used alone.

If there is no space for both logos on digital material such as banners, see page 18 for the horizontal lockup.





## Logo Usage

# Logo Colorways for Print

For print materials, the logo should always be used in full color, knockout, or black. Whenever possible, we recommend using either the full-color or knockout logos.

Resort to the black logo only when necessary, such as when only gray-scale printing is available.

OPERATION Santa\*

USPS
OPERATION Santa\*

OPERATION Santa\*

Santa\*

USPS
OPERATION Santa\*

OPERATION Santa\*

POSTAL SERVICE\*

11

Full-Color Knockout Black

# Logo Usage

# Logo Colorways for Digital

For digital materials, the logo should always be used in full-color or knockout.



12

Full-Color Knockout

# Logo Usage

# Space Constraints

If there is no space for both logos in print, use the USPS logo, which is mandatory.



13

#### Logo Usage

# Improper Logo Usage

Here are guidelines for the USPS Operation Santa® logo. Maintain legibility at all times: preserve logo spacing, and choose the proper colorway for photography-based assets.

See page 10 for guidelines on logo spacing.



OPERATION
Santa

Never use the Operation Santa logo without the USPS logo.







Do not distort or skew the logo.





Maintain the size relationship between logos. (See page 10)





Preserve logo spacing.

#### Logo Usage

# Improper Logo Usage

Here are guidelines for the USPS Operation Santa® logo. Maintain legibility at all times: preserve logo spacing, and choose the proper colorway for photography-based assets.

See page 10 for guidelines on logo spacing.





Do not rotate the logo.





Do not put the logo on clashing or busy backgrounds.





Do not let the logo overlap with illustrations or copy.





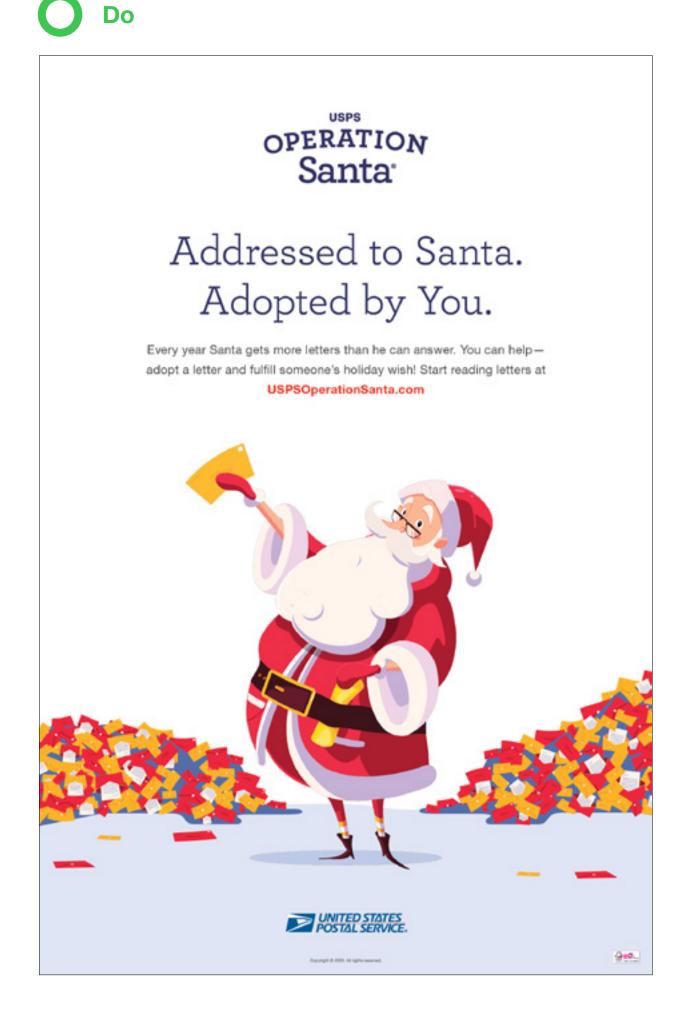
Do not change the logo's colors.

#### Logo Usage

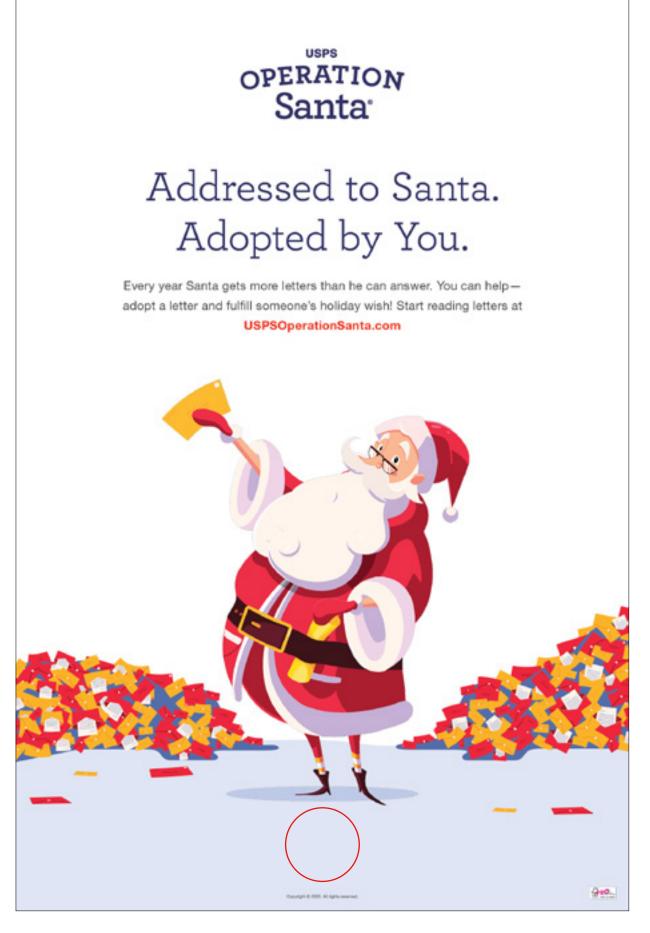
# Improper Logo Usage

Here are guidelines for the USPS Operation Santa® logo on print materials. Maintain legibility at all times: preserve logo spacing, and choose the proper colorway for photography-based assets.

See page 10 for guidelines on logo spacing.







Never use the Operation Santa logo without the USPS logo.

#### Logo Usage

# Improper Logo Usage

Here are guidelines for the USPS Operation Santa® logo on print materials. Maintain legibility at all times: preserve logo spacing, and choose the proper colorway for photography-based assets.

See page 10 for guidelines on logo spacing.







Do not change the size relationship between logos. (See page 10)

## Logo Usage

# Horizontal Lockup

This mark is to be used only on digital materials without space for both logos' minimum size, such as digital banners and navigation bars on websites.

#### **Minimum Size**

60 px height for digital



# Logo Usage

# Horizontal Lockup

This mark is to be used only on digital materials without space for both logos' minimum size, such as digital banners and navigation bars on websites.

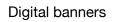
#### **Minimum Size**

60 px height for digital



Do









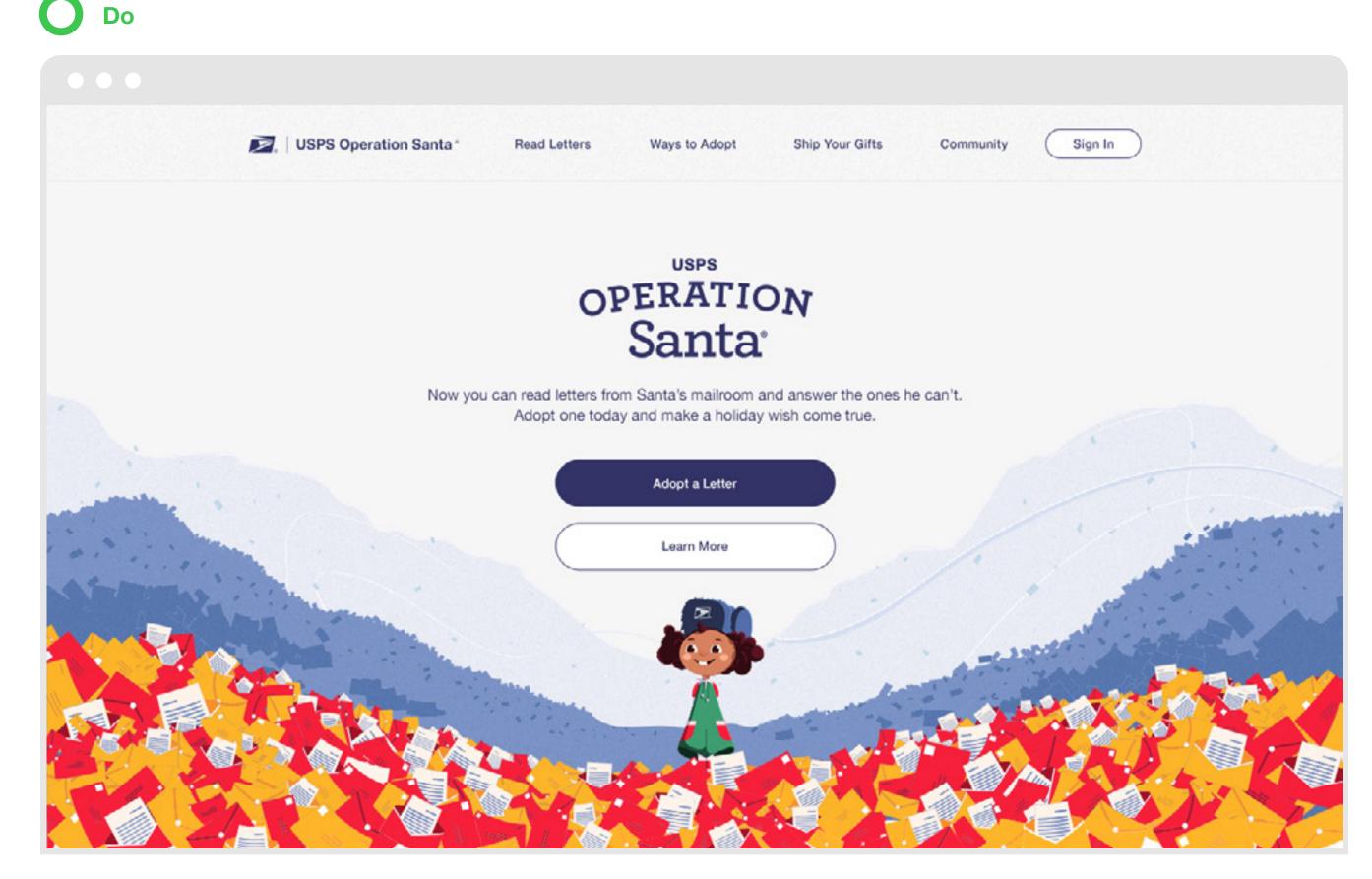
# Logo Usage

# Horizontal Lockup

This mark is to be used only on digital materials without space for both logos' minimum size, such as digital banners and navigation bars on websites.

#### **Minimum Size**

60 px height for digital



Website Navigation Bar

#### Typography

# Typeface

Our primary typefaces are Archer and Helvetica Neue. Throughout our communications—whether external or internal—it's important they stay consistent.

For any questions on type usage and type usage rights, contact the McCann Worldgroup.

**⊥** Download Assets Here

# Archer

The quick brown fox jumps over a lazy dog.

21

Bold ABCDEFGHIJKLMNOPQRSTUVWXYZ

Book abcdefghijklmnopqrstuvwxyz

0123456789

# Helvetica Neue

The quick brown fox jumps over a lazy dog.

Bold ABCDEFGHIJKLMNOPQRSTUVWXYZ

**Medium** abcdefghijklmnopqrstuvwxyz

Regular 0123456789

Italic

# Typography

# Web Safe Typeface

When Helvetica Neue is not available in digital formats or for reasons such as ADA compliance, we use Arial as a secondary typeface.



The quick brown fox jumps over a lazy dog.

Regular ABCDEFGHIJKLMNOPQRSTUVWXYZ

**Bold** abcdefghijklmnopqrstuvwxyz

0123456789

#### Typography

# Type Hierarchy

Archer is our primary typeface for writing headlines in print media.

Archer is limited in its usage in our digital media, and is applied only when we're introducing the program.

# This is a sample headline

#### This is a sample subhead

This is sample body copy. Ellut repelent et pos volorem niet untecer endipsa ntectur? Id evel magnis cus magnatibea cum inis est et elique perum velitis et acit, a cum qui occum dolum nis volupie nihilit volupta illa quamet optatur.

# This is a sample headline

This is sample body copy. Ellut repelent et pos volorem niet untecer endipsa ntectur? Id evel magnis cus magnatibea cum inis est et elique perum velitis et acit, a cum qui occum dolum nis volupie nihilit volupta illa quamet optatur.

#### Sample Text Link

# **Brand Colors**

# Color Palette

White, dark gray, and USPS blue are our primary colors. The most prominent is USPS blue.

Secondary colors are used to complement the primary and as accents and tones.



Design 25

## Illustration

# Visual Identity

We have only two characters: Santa and Holly.

These illustrations and other graphic elements you'll see in the corresponding pages were created specifically for the program by Colin Hesterly.



26

## Illustration

# Santa

As the face of the program, Santa will appear to introduce the program, for general information, and at program conclusion.









27 Design

#### Illustration

# Holly

Holly's role is to help steer our audiences throughout the program. She appears whenever guidance is needed. For example—letter adoption steps, account setup, participation information, etc.













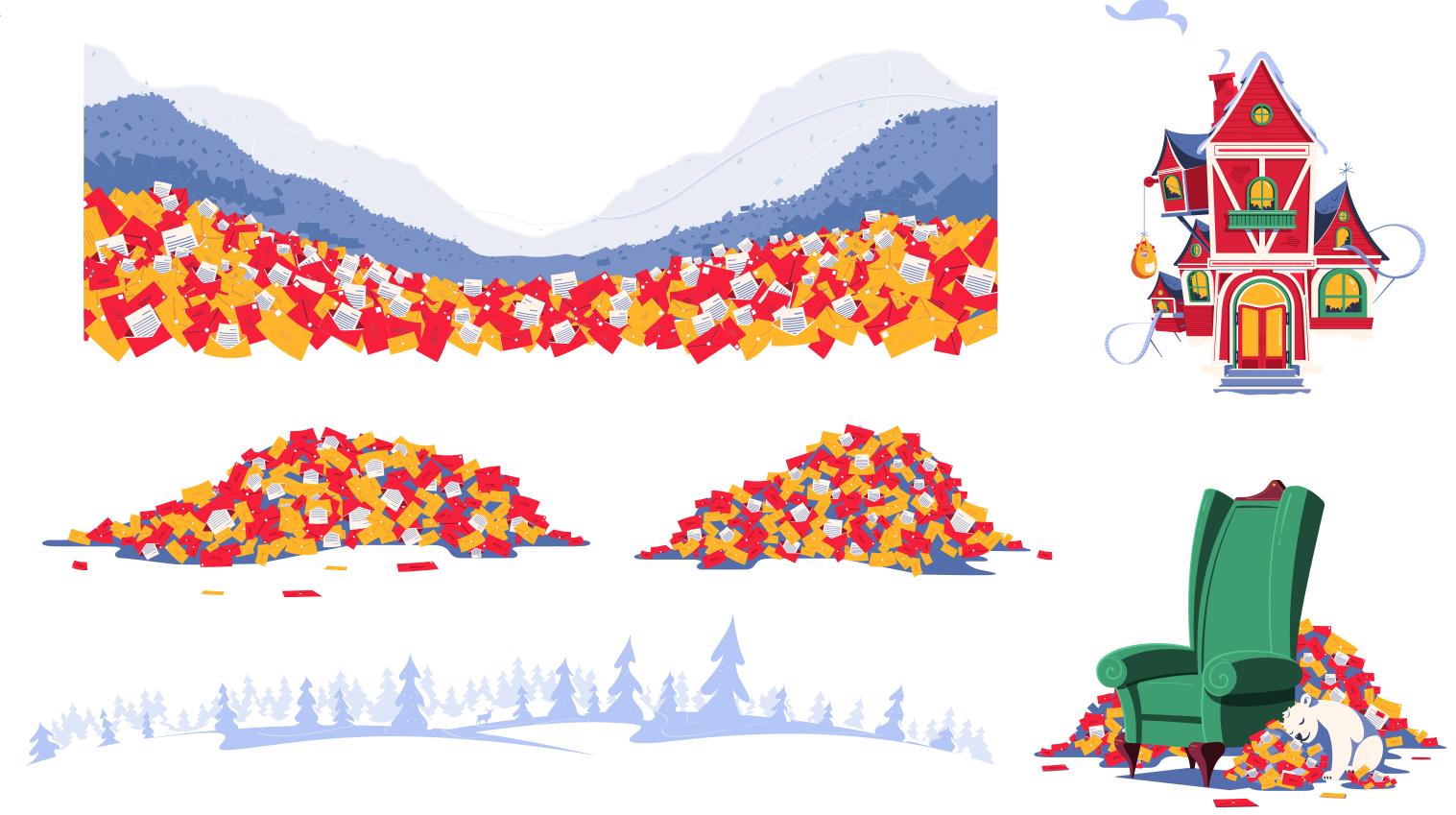
#### Illustration

# Miscellaneous

In order to add more richness and depth to our existing art, additional illustrations were created. These illustrations are to be used as accents and backgrounds to tell a bigger story.







#### Illustration

# Improper Illustration Usage

Please note that none of the illustrations can be manipulated, modified, or improvised without prior permission from the artist.





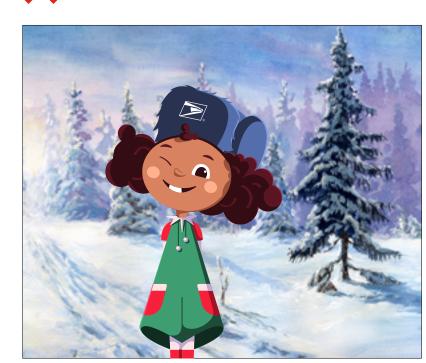
Do not create new characters or modify our current characters.





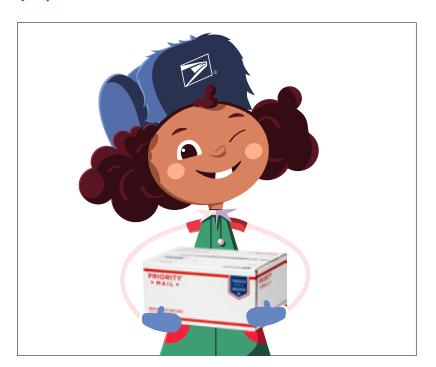
Do not change the proportions between Santa and Holly: Holly is always half the size of Santa.





Do not incorporate other illustration styles.





Do not incorporate USPS products such as Priority Mail boxes, stamps, or blue boxes with our characters.





Do not use illustrations on unregistered merchandise.





Do not overlap text and illustrations.

## Illustration

# Improper Illustration Usage

Please note that none of the illustrations can be manipulated, modified, or improvised without prior permission from the artist.





Do not use backgrounds or colors other than those provided.





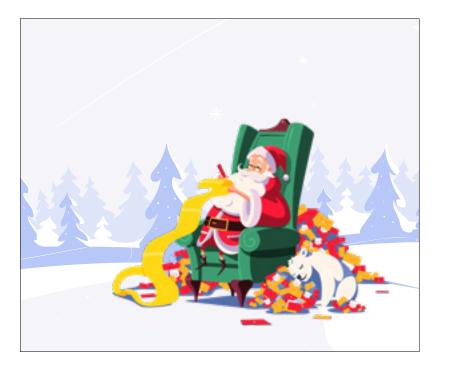
Do not add illustrations to photographs.

# X Don't



Maintain space between illustrations. Do not overcrowd.





Do not use outdoor and indoor elements in the same image.





Do not repeat characters within the same material.





Do not skew or stretch characters and illustrations.

#### Illustration

# Graphic Icons

Graphic Icons are used either as fun avatars or as instructional guides throughout our communication.

#### **⊥** Download Assets Here

#### Web Icons





























#### Print Icons















#### **Profile Avatars**













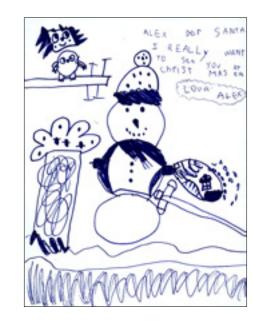
#### **Visual Content**

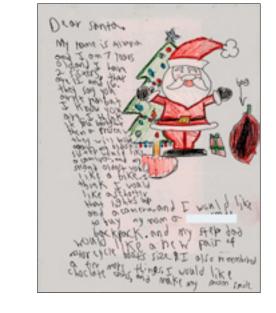
# Letter Images

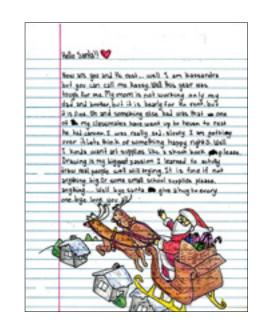
As the central part of the program, letters carry weight! Previously published letter images can be used in promotional marketing and communications. They should not be altered or distorted from their original form.

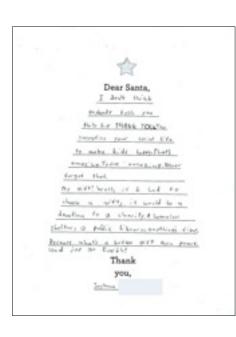
When displaying letters in any media, pick ones that are legible and scannable, preferably with pictorial elements.

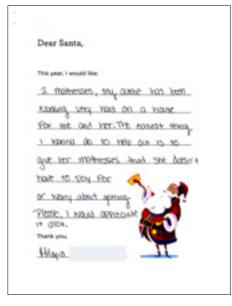
Letters appealing to empathy and with a playful character can draw our audiences' attention more than anything else.

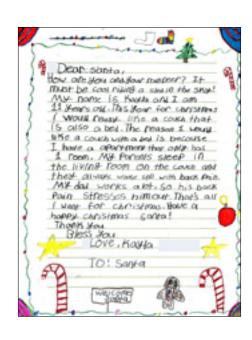












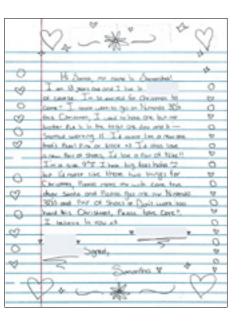


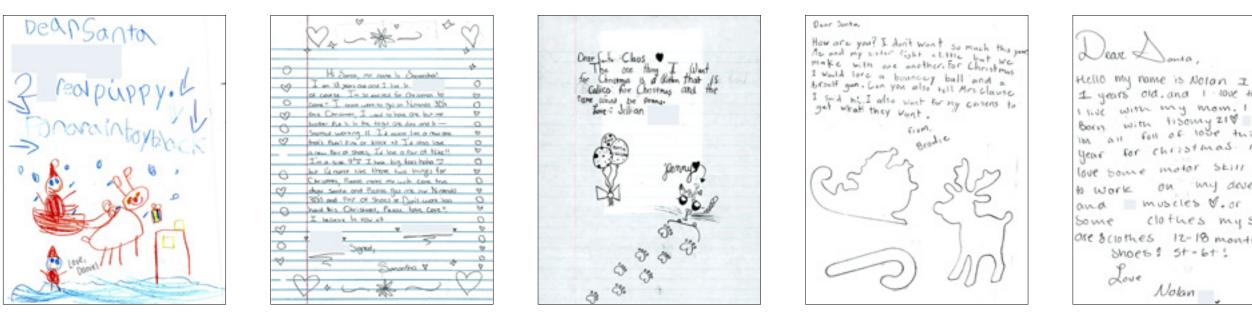




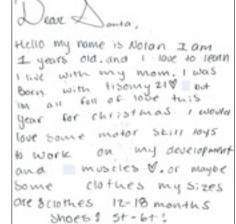












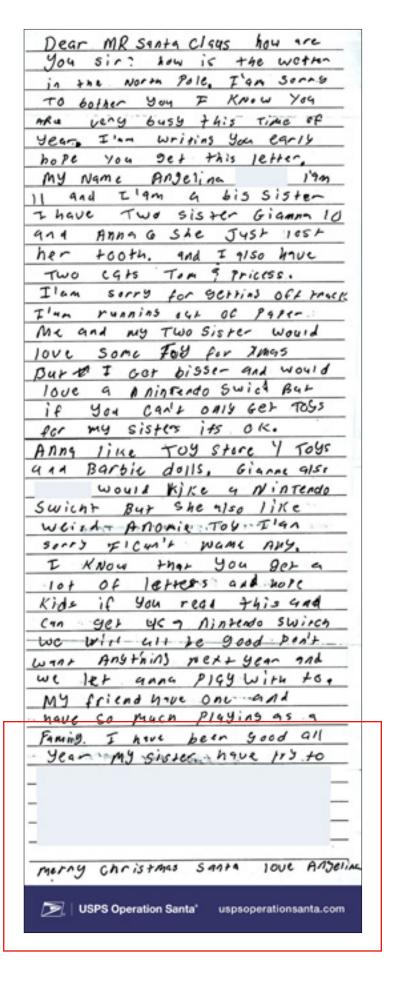
Design 33

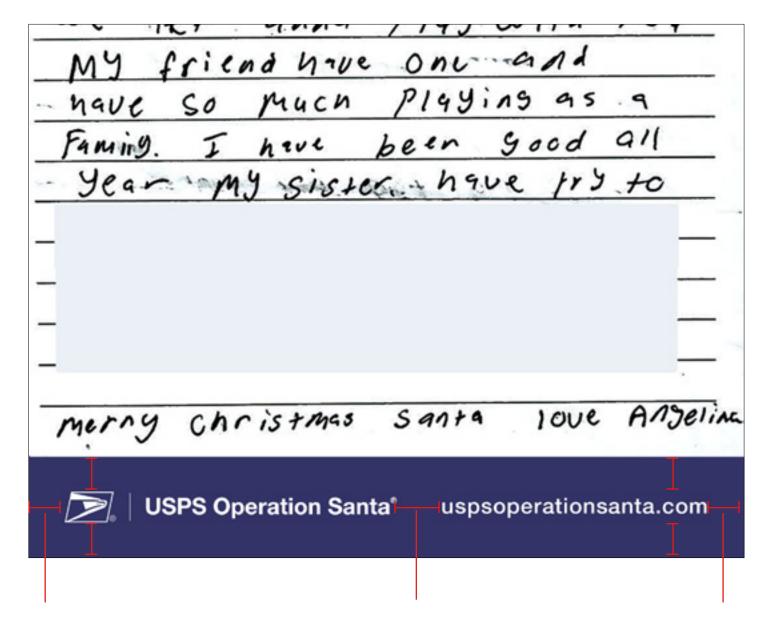
#### **Visual Content**

# Using Letter Images

When letter images are used outside of the program, use this branded frame to provide the images' context for what the letters are and where they are from.

**⊥** Download Template Here





Always make sure the space between the edges and the logo is no less than 40 px.

The space between the logo and the URL should be at least 2x the width of the margins.

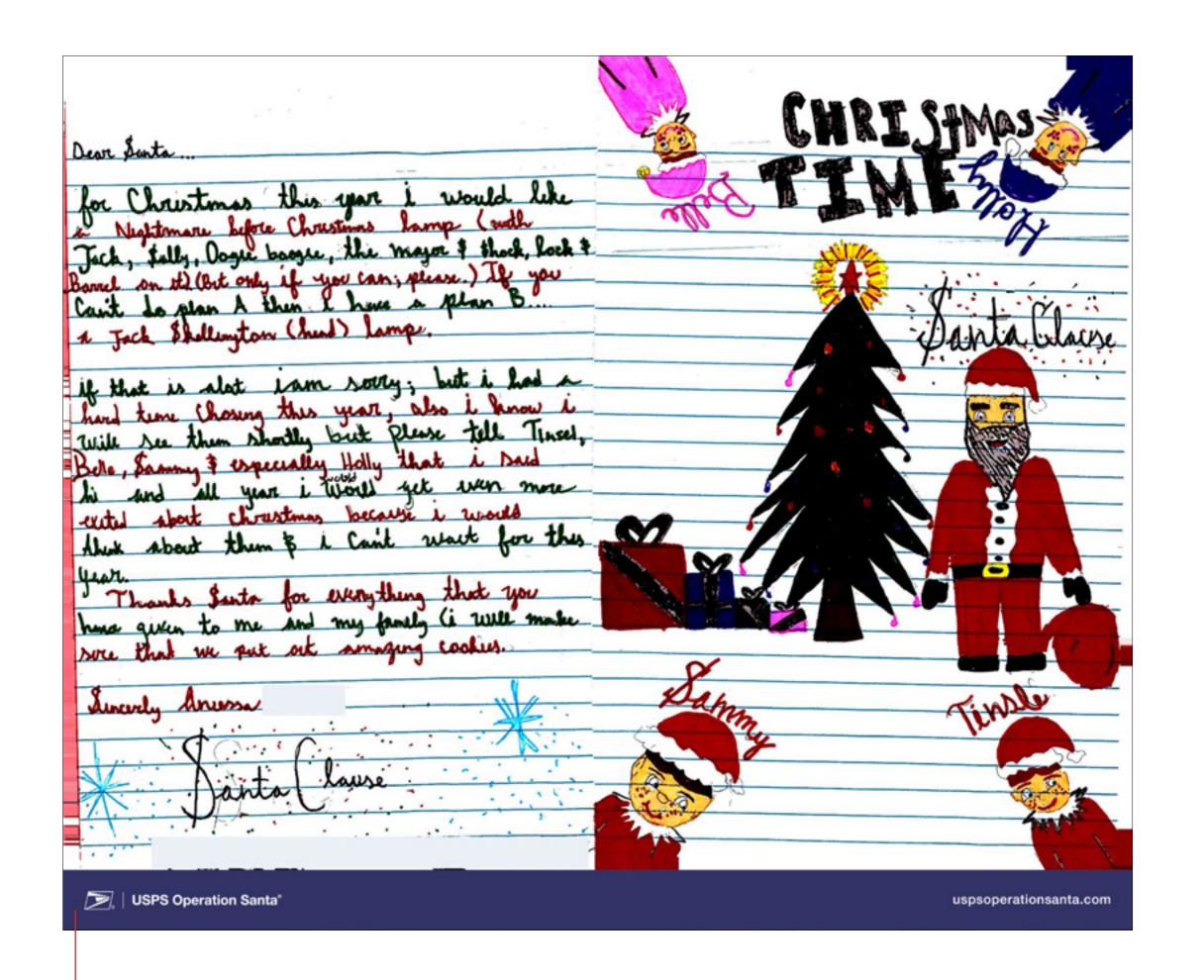
The space between the edges and the URL should be no less than 40 px.

# Visual Content

# Using Letter Images

When letter images are used outside of the program, use this branded frame to provide the images' context for what the letters are and where they are from.

# **⊥** Download Template Here



For wider letters, make sure the frame always extends across the width of the letter.

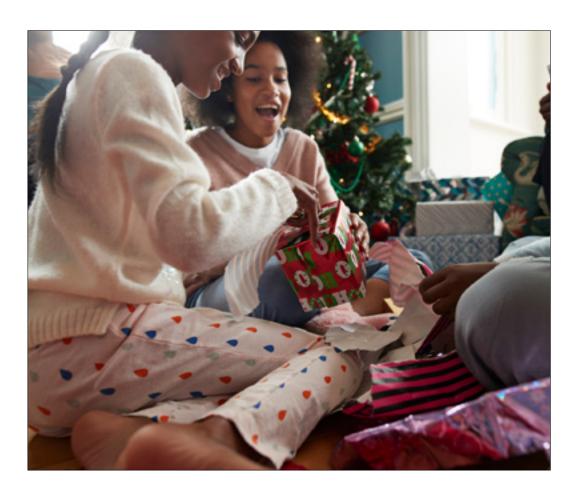
# Visual Content

# Using Stock Assets

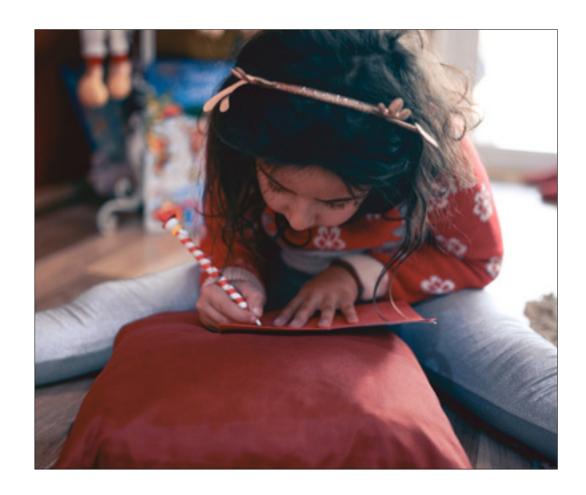
Our photo and video elements must always inspire our audiences and prompt a reaction.



Get the full picture from the picture. Be mindful of not cropping out the facial reactions or hiding the body language.



No Santa hats, holiday-esque props, or "staged" photo shoots.



Keep it personal and natural, not overly produced, edited, or retouched.

# Visual Content

# User Generated Content (UGC)

The use of UGC imagery is highly recommended, as shared content by adopters and parents can amplify the program.

Make sure you receive appropriate permissions, rights, and releases before using the content.



Refrain from showing brand names on the products! Blur or crop out any non-USPS branding elements.



Showing consumers interacting with the program builds brand loyalty and engagement.



Sharing participation processes such as gift wrapping and letter adoption can increase overall sign-ups by word of mouth.

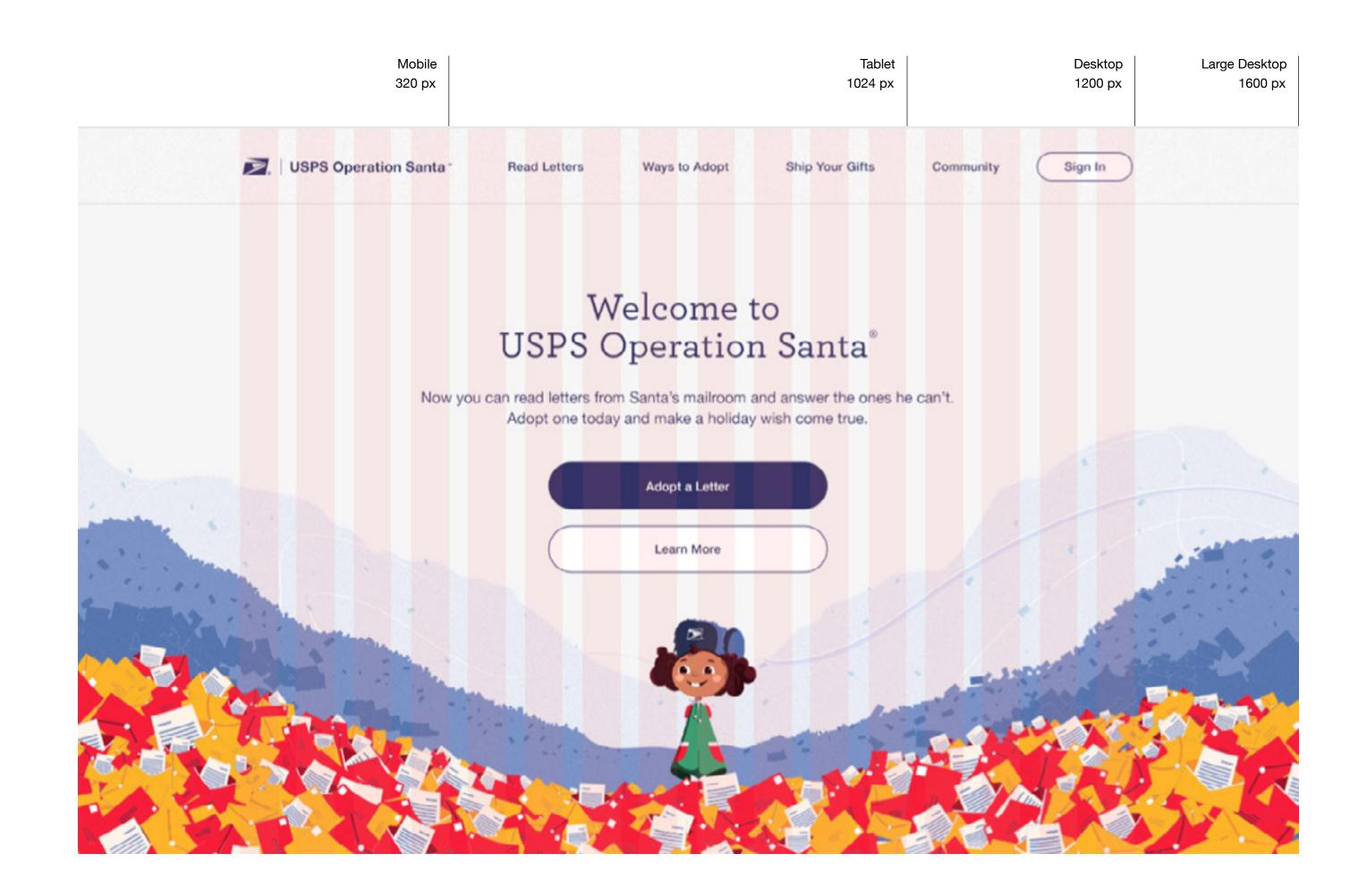
Web Design

# 03 Web Design

#### Foundation

# Grid System

The grid system is the foundation for organized design.
Establishing a responsive grid provides a consistent
experience across multiple devices.



Web Design

65 px / 65 px

Helvetica Neue

Tracking 0

Helvetica Neue

10 px / 14 px

Tracking 10

#### Typography

# Digital Type Styles

Type hierarchy is an important technique for communication. Always refer to these predetermined sizes and weights to display our content.

Neither font is web safe.

See page 22 for guidelines on web safe fonts.

**Headline 1**: Archer is limited in its usage in our digital media. This font is applied only when we're introducing the program and its history, such as on the Home page and About page on our website.

**Text vs Nav**: Text link 1 and Text link 2 are used when there's a link within the body copy or a paragraph, whereas Nav links are used for standalone CTAs and actions.

Heading Level 1				Body Copy 1 Body Copy 1			
Archer	Medium	40 px	Tracking 0	Helvetica Neue	Regular / Bold	16 px / 22 px	Tracking 10
Heac	ling L	evel 1		Body Copy 2 <b>B</b> o	ody Copy 2		
Helvetica Neue	Medium	40 px / 40 px	Tracking 20	Helvetica Neue	Regular / Bold	13 px / 18 px	Tracking 10
Heading	g Level 2	2		Helper Text			
Helvetica Neue	Bold	25 px / 32 px	Tracking 10	Helvetica Neue	Regular	12 px / 16 px	Tracking 10
Headling L	evel 3			Text Link 1			
Helvetica Neue	Medium	18 px / 22 px	Tracking 10	Helvetica Neue	Regular	16 px / 22 px	Tracking 10
Headling Level 4				Text Link 2			
Helvetica Neue	Medium	16 px / 22 px	Tracking 10	Helvetica Neue	Regular	13 px / 18 px	Tracking 10
Heading level 5 / Label				CTA / Nav Links			
Helvetica Neue	Medium	13 px	Tracking 20	Helvetica Neue	Medium	13 px / 18 px	Tracking 20
	n h i a	ъ То <i>ха</i>	L	Legal Text.			

#### **UI Elements**

# Primary Buttons

The button styles were thoughtfully designed for both purposes: to maintain consistency with the overall branding of USPS and to keep the characteristics of Operation Santa unique.

Active State

Hover/Tap State

Width 295 px Height 50 px Background Color – #333366

Type Style – CTA

Text Color – #FFFFFF

Background Color – #484876

Type Style – CTA

Text Color – #FFFFFF

Inactive State

Anchor/Link Copied

Width 295 px Height 50 px Background Color – #757575

Type Style – CTA

Text Color – #FFFFFF

Background Color – #FFFFFF

Line Weight – 1 px

Line Color – #333366

Type Style – CTA

Text Color - #333366

#### **UI Elements**

# Secondary Buttons

Secondary buttons are used in places with space constraints and narrow margins, such as modals and user profiles.

**Active State** Hover/Tap state Width 180 px Background Color - #333366 Background Color - #484876 Height 50 px Type Style – CTA Type Style – CTA Text Color – #FFFFFF Text Color – #FFFFFF Link Copied Inactive State Background Color - #757575 Background Color – #FFFFFF Width 180 px Height 50 px Type Style – CTA Line Weight – 1 px Text Color – #FFFFFF Line Color – #333366 Type Style – CTA Text Color - #333366

#### **UI Elements**

# Buttons on Background Colors

If and when there is a background color, please use this button style to ensure contrast.





#### **UI Elements**

## Form Fields

The best UI is often the one that is most obvious and accessible.

Default Form Field						
- ox	Form Field Title					

Helper text should go here.

Form Field Title		



Form Field Title

Error text should go here and replace helper text.

Error

Background Color – #FFFFF
Line Weight – 1 px
Line Color – #E7E7E7
Indicator Color – #757575
Title Type Style – Body Copy 1
Title Text Type Color – #757575
Helper Type Style – Helper Text
Helper Text Type Color – #535353

Background Color – #FFFFF
Line Weight – 1 px
Line Color – #E7E7E7
Indicator Color – #333366
Title Type Style – Body Copy 1
Title Text Font Color – #333366

Focus

Background Color – #FFFFF
Line Weight – 1 px
Line Color – #E7E7E7
Indicator Color – #757575
Title Type Style – Helper Text
Title Text Type Color – #757575
Input Text Font – Body Copy 1
Input Text Type Color – #535353

Password

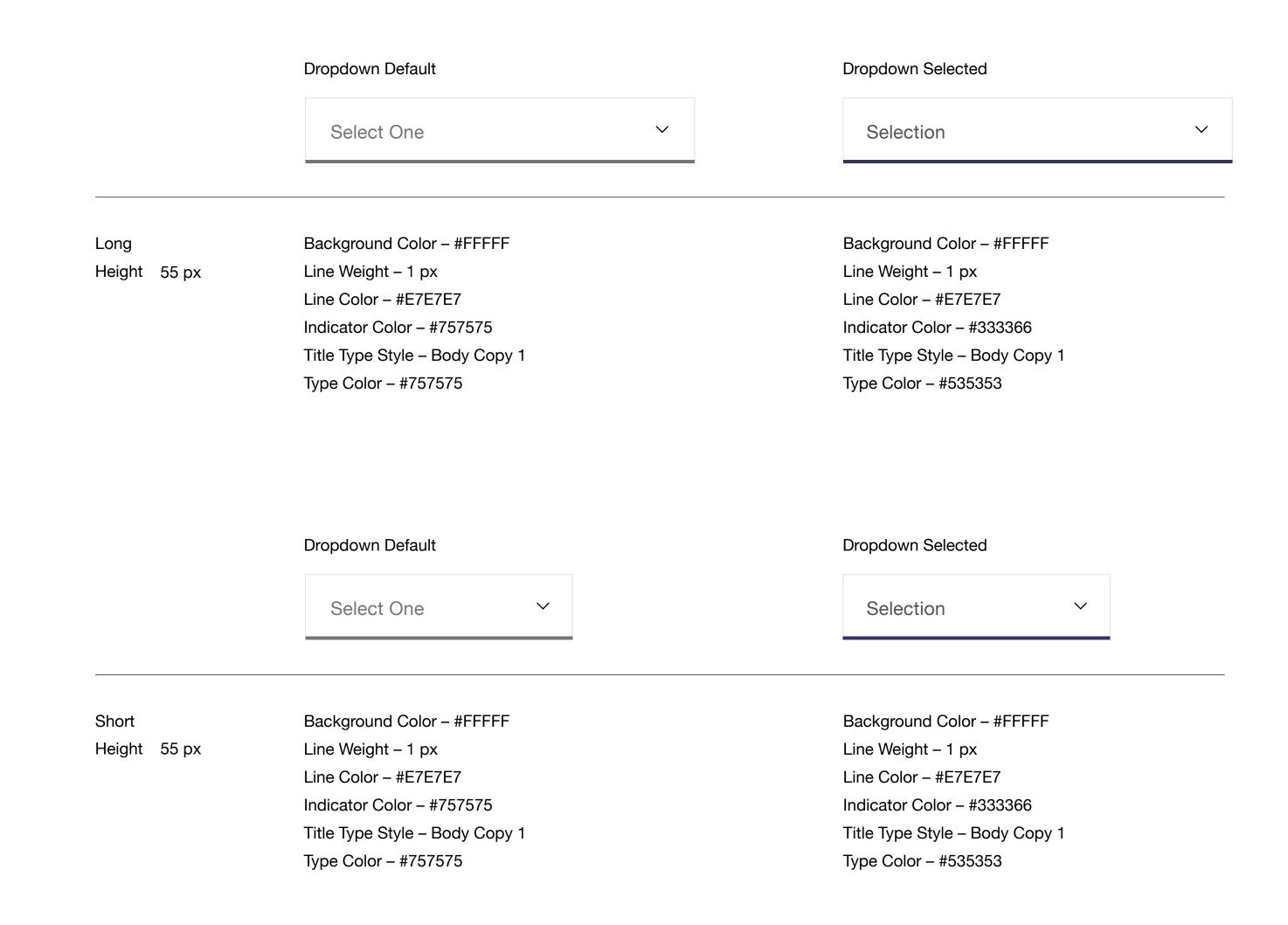
\*\*\*\*\*

Background Color – #FFFFF
Line Weight – 1 px
Line Color – #E7E7E7
Indicator Color – #E24849
Title Type Style – Body Copy 1
Title Text Type Color – #E24849
Error Text Style – Helper Text
Error Text Color – #E24849

#### **UI Elements**

# Dropdown

The best UI is often the one that is most obvious and accessible.



Web Design **USPS** Operation Santa

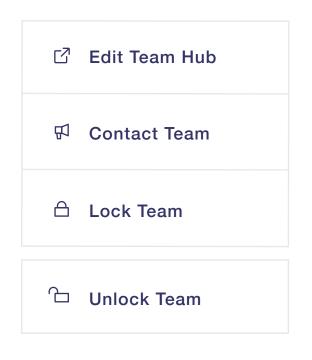
#### **UI Elements**

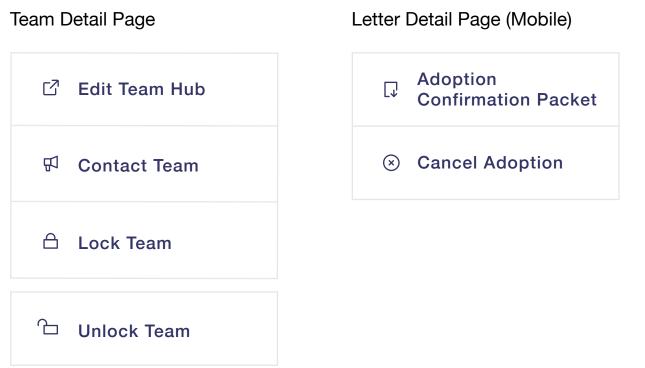
## View More Menu

The best UI is often the one that is most obvious and accessible.









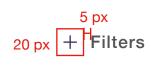
45

#### **UI Elements**

## Interactions

The best UI is often the one that is most obvious and accessible.

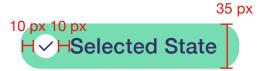
#### Filters

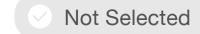


× Cancel

+ Filters⊢5

#### **Filters**





#### Checkbox / Checkbox Selected



 $\langle \rangle$ 

#### Radio / Radio Selected



Type Style – Heading Level 5

Text Color – #535353

Icon Size – 20 px

Icon Color – #333366

Selected State

Background Color – #76DDB2

Type Style – Heading Level 4

Text Color - #333366

Icon Size – 20 px

Icon Color - #333366

Not Selected

Background Color - #E7E7E7

Type Style – Heading Level 4

Text Color – #535353

Icon Size – 20 px

Icon Color – #333366

Selected State

Background Color – #76DDB2

Circle Size – 20 px

Icon Size – 20 px

Icon Color - #333366

Not Selected

Background Color – #E7E7E7

Circle Size – 20 px

Icon Size – 20 px

Icon Color – #FFFFFF

Selected State

Color – #76DDB2

Outer Circle Size – 21 px

Outer Circle Line Weight – 2 px

Inner Circle Size – 11 px

Not Selected

Color – #E7E7E7

Circle Size – 21 px

Circle Line Weight – 2 px

#### **UI Elements**

# Alerts and Indicators

The best UI is often the one that is most obvious and accessible.

#### Alerts

20 px 20 px

This is an error alert with a close button. Nunc sagittis quam ac dui lobortis, ac viverra magna lobortis. Orae reniend icatio de pora cone conempo rionsedi conseque ratem.

This is an error alert with a close button. Nunc sagittis quam ac dui lobortis, ac viverra magna lobortis. Orae reniend icatio de pora cone conempo rionsedi conseque ratem.

Background Color – #E24849

Line Weight – 1 px

Line Color – #E24849

Type Style – Helper Text

Text Color – #E24849

Icon Size – 20 px

Icon Color – #E24849

Password Requirements

Steps

Notification

Incomplete step

Steps

Complete step

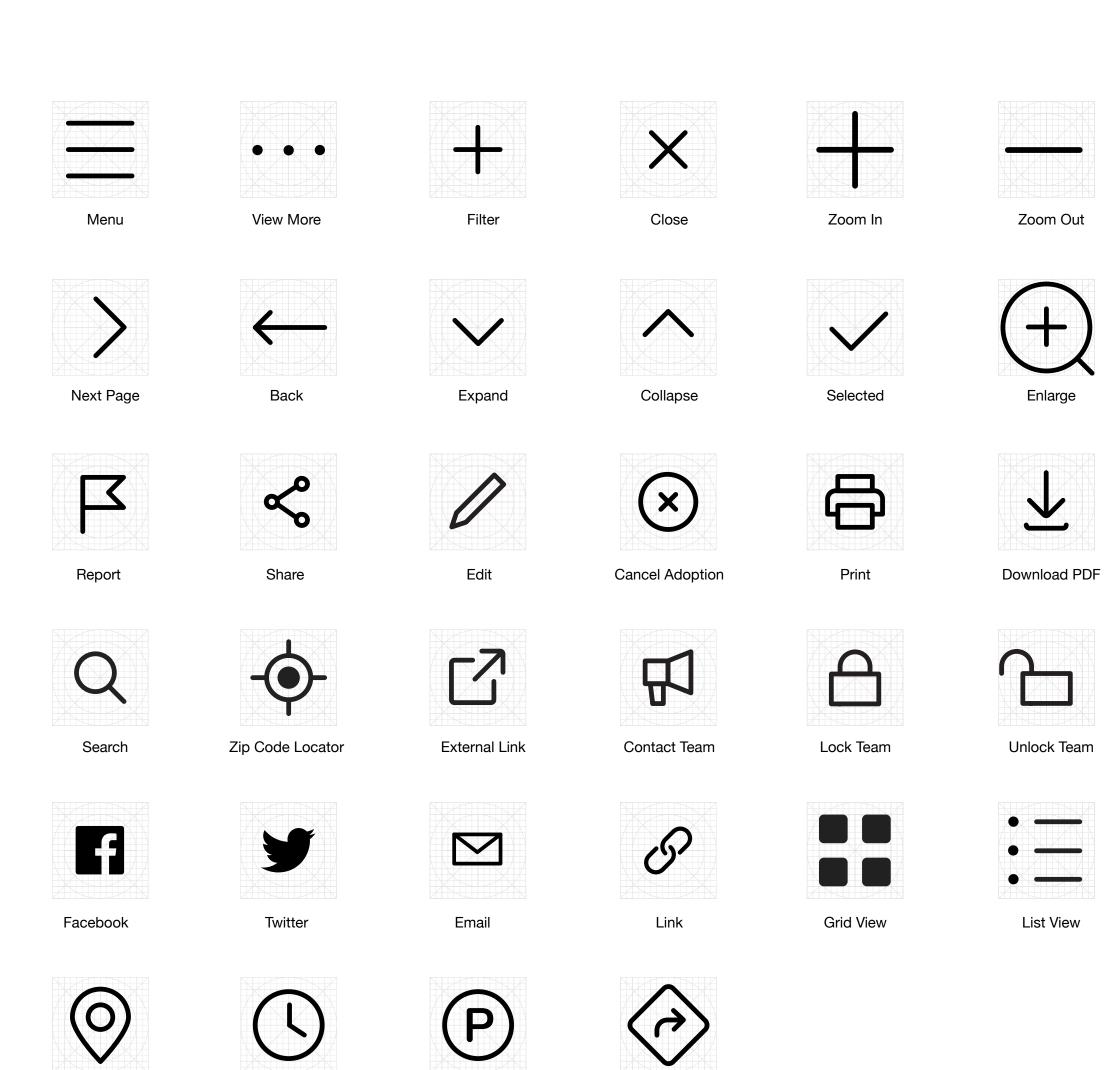
#### **UI Elements**

# Iconography

The best icons suggest the action or purpose to the user without needing to read the accompanying text. Because icons are linked to calls to action, they are always the same color as the text, which is often USPS blue: #333366.

Our iconography and its usage should do the same: instantly and effectively communicate the function it is associated with.

**⊥** Download Assets Here



Street Parking

Get Direction

Hour

Location

#### Graphic Icons

# Using Graphics Inside Circles

The usage of circles is purely a design choice.

However, if you end up using icons inside circles, make sure the usage stays consistent throughout the messaging. Use them as a series and follow through with consistency.

See page 91 for examples.













#### Graphic Icons

# Using Graphics Outside Circles

As stated previously, using circles is a design choice. When using graphic icons outside the circles, make sure the usage stays consistent throughout the messaging.

As the outside circles are animated, show one visual at a time so it's not distracting to the user.

See page 93 for examples.













Сору

# 04

# Copy

52

#### Voice and Tone

Our tone changes depending on context, while our voice remains constant.

We wear a warm, inviting, and cheerful attitude throughout our communications.

# Sweet.

Not saccharine.

# Authentic.

Not dramatic.

# Generous.

Not charitable.

#### Audiences

Our communication is nuanced by whom we're talking to. Adjust the messaging based on three segments—Adopters, USPS Employees, and Community Champions.

# Adopters

Generous people looking to do good during the holidays, Adopters are the broadest and most general audience we communicate with.

# USPSEmployees

The mediators between Adopters and the families that benefit from the program, USPS Employees are the cornerstone of Operation Santa.

A USPS Employee is both the worker that sits behind a Post Office™ counter, (also referred to as Retail Worker), and the Postmaster who guides them.

# CommunityChampions

Organizations that promote the program by helping children write letters, and people from nonprofit environments such as community centers, after-school programs, parent-teacher associations, mentorship groups, etc., are all considered Community Champions.

#### Audiences



# Inviting Adopters

We use an inviting, softer tone on our consumer-facing mediums such as the home page and in retail locations.

#### Promotional Retail Poster



Addressed to Santa. Adopted by You.

#### Adopter Website



# Welcome to Santa's mailroom

Santa's helpers can now unite to answer the letters he can't.

Adopt one today and make a holiday wish come true.

#### Audiences



# Instructing Adopters

Signed-up users are then guided in a tone that's more definitive and direct. We see this kind of messaging on the website and in our email communications.

#### Confirmation Email



# Adopt

You did it! You can find <Recipient's First Name>'s letter and a label for shipping attached. You can also find the letter here.

# Shop

Find the perfect gift for <Recipient's First Name>. If you want friends to help, just share the letter.

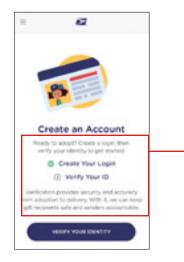
# Wrap

Wrap your gifts and pack them in a box, following our shipping guidelines. Then attach one of the labels from the Adoption Confirmation Packet.

# Ship

Bring us your gift by December 21! You can pay for postage and send your gift at thousands of Post Offices<sup>™</sup> participating in USPS Operation Santa<sup>®</sup>.

#### Website Sign Up



## Create an Account

Ready to adopt? Create a login, then verify your identity to get started. Verification provides security and accuracy, from adoption to delivery. With it, we can keep gift recipients safe and hold senders accountable.

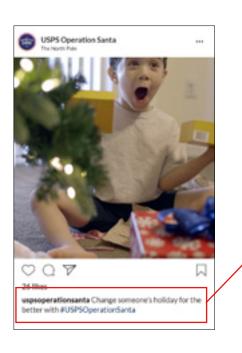
#### Audiences



# Social Media

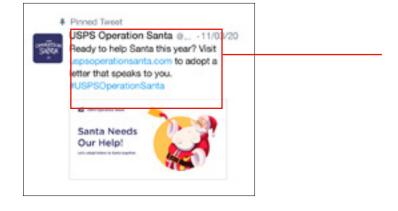
On social media platforms, stay within our guidelines but keep the messaging relaxed, informative about the program, and most importantly—be relatable.

#### Instagram Post



uspsoperationsanta
Change someone's holiday for the better with #USPSOperationSanta

#### **Twitter Post**



Ready to help Santa this year?
Visit uspsoperationsanta.com to
adopt a letter that speaks to you.
#USPSOperationSanta

#### Audiences



## Internal Communications

Postal workers and their Postmasters play a vital role in the program. They should be equipped to grasp the internal workings and communications of USPS Operation Santa®.

When writing to this audience, always make sure the verbiage is simple, clear, and direct.

#### Manual Overview



When a customer adopts a letter, they will receive a QR Code and a Broker Label ID number. This label is connected to the letter they adopted and embedded with the address of the recipient. Adopters have been instructed to print these labels and tape them onto their boxes or write the label ID numbers directly on the box. They'll present these codes to pay for postage and for the Retail Associate to print the correct shipping label.

#### Retail Instruction



# Print and Add Shipping Label

If the customer has the QR Code affixed or their label ID written on their box, they can leave. If the customer has the QR Code on their phone, make sure they cannot see the shipping label when you print it.

From the home screen, scan the QR Code from the box or from the customer's phone.

#### Audiences

COMMUNITY CHAMPIONS

# Letter Writing

Community Champions help spread the word about the program and aid deserving kids in getting their letters to Santa. When talking to them, keep the tone inviting and instructional.

As our Community Champions do quite a bit of heavy lifting, make their job easier with communication that is direct, active, and with a sense of urgency.

#### Letter Writing Kit



USPS Operation Santa® has been a USPS tradition for over 100 years. With your help, we can deliver even more magic this holiday.

To participate, help kids write letters to Santa, making sure they include any relevant details such as their age, shoe size, home address, etc. For some inspiration, we've included a few letters to Santa from last year.

#### Poster



Help Santa make a kid's holiday magical.

#### Rules and Considerations to Write By

### 1. Santa exists.

As a public-facing program, let's preserve Santa's magic and surprise.

## 2. There's only one Santa.

So you can't "be someone's Santa," but you can "help Santa deliver cheer."

# 3. There's no Operation Santa without USPS.

The program must always be referred to as USPS Operation Santa®.

### 4. We call him Santa.

Saint Nicholas, St. Nick, Santa Claus... Santa has many names, but because we call the program USPS Operation Santa, we refer to him simply as "Santa."

# 5. The Post Office™ is not a "drop-off location."

We want to be clear to customers that they need to pay for shipping. Avoid the word "drop-off" and instead use terms like, "Ship gifts" // "Time to ship" // "Bring your gifts in for shipping."

### 6. There are no "elves."

Adopters and Community Champions are people who want to help deliver Santa's letters and participate in the program, whereas "elves" help Santa at the North Pole.

## 7. It's not our place to define "needs."

Refrain from referring to letters as "from needy kids" or "people in need." We do our best to fulfill all needs, no matter how big or small.

Examples in Practice

05

# Examples in Practice

Examples in Practice

# Print Marketing

#### Print Marketing



# Retail Frame Poster

- Primary Logo
   See page 7 for usage.
- Type Hierarchy
   See page 23 for type usage.
- Voice and Tone Inviting Adopters
   See page 54 for usage on writing copy.
- Santa Illustration
   See page 26 for usage on illustrations.
- Miscellaneous Illustration
   See page 28 for usage on illustrations.
- USPS LogoSee page 9 for usage.



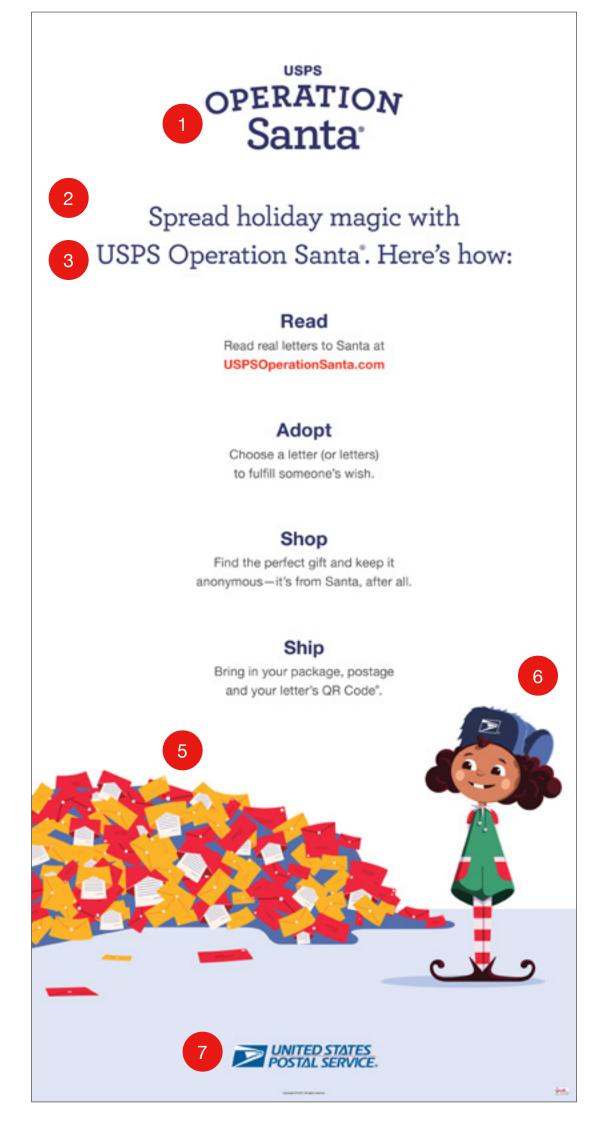
#### Print Marketing



# Retail Vinyl Poster

- Primary Logo
   See page 7 for usage.
- Type Hierarchy
   See page 23 for type usage.
- Voice and Tone Inviting Adopters
   See page 54 for usage on writing copy.
- Santa Illustration
   See page 26 for usage on illustrations.
- Miscellaneous Illustration
   See page 28 for usage on illustrations.
- Holly Illustration
   See page 27 for usage on illustrations.
- USPS Logo
   See page 9 for usage.





Examples in Practice

#### Print Marketing



# Retail Standee

- Primary Logo
   See <u>page 7</u> for usage.
- Type Hierarchy
   See page 23 for type usage.
- Copy
   See page 51 for usage on writing copy.
- Illustrations
   See page 25 for illustration usage.
- USPS LogoSee page 9 for usage.

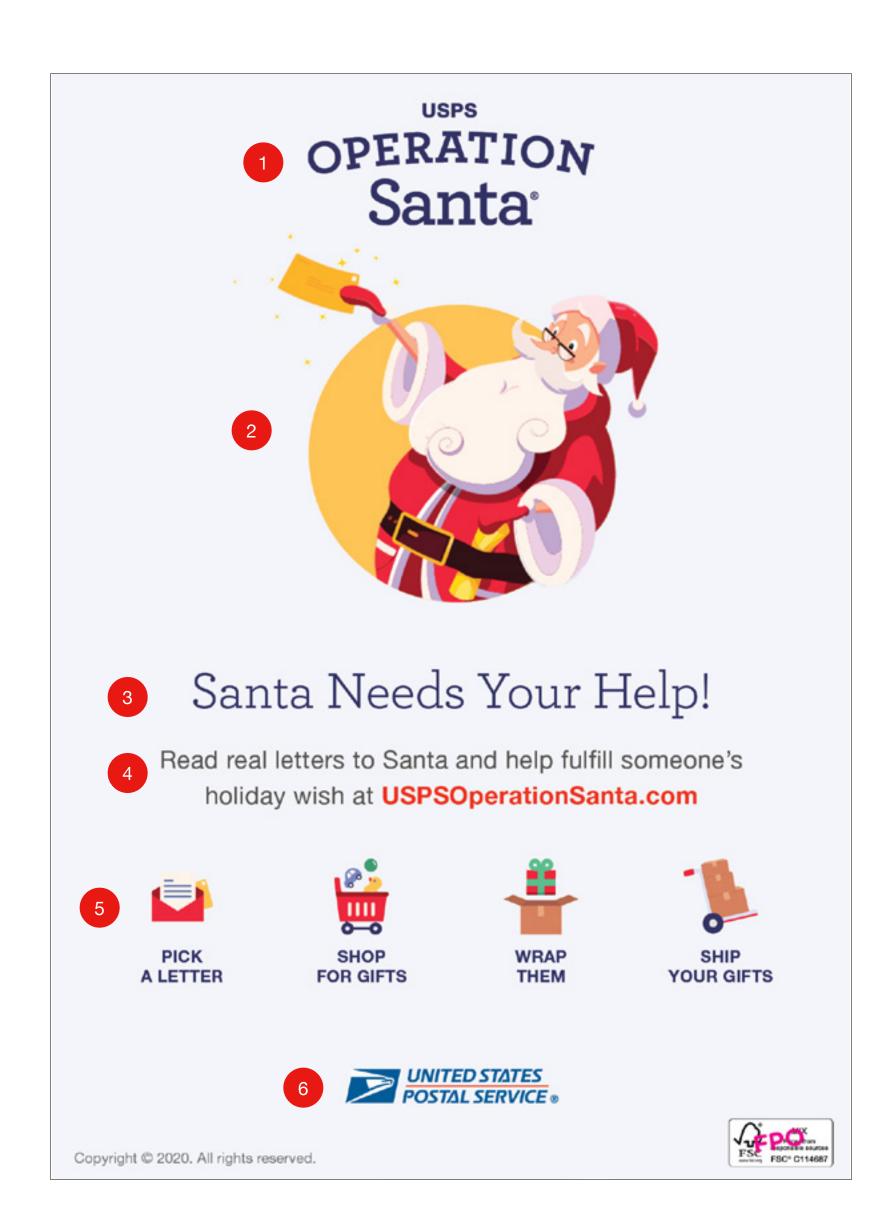


#### Print Marketing



# Retail Counter Card

- Primary Logo
   See page 7 for usage.
- Illustration Usage Outside Circles
   See page 50 for guidelines.
- Type Hierarchy
   See page 23 for type usage.
- Voice and Tone Inviting Adopters
   See page 54 for usage on writing copy.
- Graphic Icons
   See page 31 for usage.
- USPS LogoSee page 9 for usage.



#### Print Marketing



# Flyer

- Primary Logo See page 7 for usage.
- 2. Type Hierarchy See page 23 for type usage.
- 3. Graphic Icons See page 31 for usage.
- 4. Holly Illustration See page 27 for usage on illustrations.
- 5. Voice and Tone Instructing Adopters See page 55 for usage on writing copy.
- 6. USPS Logo See page 9 for usage.



2 How to adopt a letter to Santa







Visit USPSOperationSanta.com to read letters and adopt the ones you love. You can also adopt as a team!



#### Shop

The best part is the giving! Shop online or in-store.



Pack your wrapped gifts in a box, and bring to your local Post Office<sup>TM</sup>.



#### Ship

Bring your package, along with the provided QR Code® and postage, by December 19.



USPS Operation Santa® is a program that connects letters kids write to Santa with generous people who fulfill their holiday wishes. Visit USPSOperationSanta.com to learn more.





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#### Print Marketing



# Lapel Pin and Sticker

- Type Hierarchy
   See page 23 for type usage.
- Space Constraints
   See page 13 for restrictions.
- USPS Logo
   See page 9 for usage.
- Santa Illustration
   See page 26 for usage on illustrations.



Lapel Pin



#### Print Marketing

COMMUNITY CHAMPIONS

## Promotional Poster

- Primary Logo
   See page 7 for usage.
- Type Hierarchy
   See page 23 for type usage.
- 3. Voice and Tone Community Champions See page 58 for usage on writing copy.
- Santa Illustration
   See page 26 for usage on illustrations.
- Holly Illustration
   See page 27 for usage on illustrations.
- Miscellaneous Illustration
   See page 28 for usage on illustrations.
- USPS Logo
   See page 9 for usage.





#### **Print Marketing**



# Letter Writing Kit

- Primary Logo
   See page 7 for usage.
- Type Hierarchy
   See page 23 for type usage.
- 3. Voice and Tone Community Champions See page 58 for usage on writing copy.
- Miscellaneous Illustration
   See page 28 for usage on illustrations.
- USPS LogoSee page 9 for usage.



Examples in Practice

# Digital Marketing

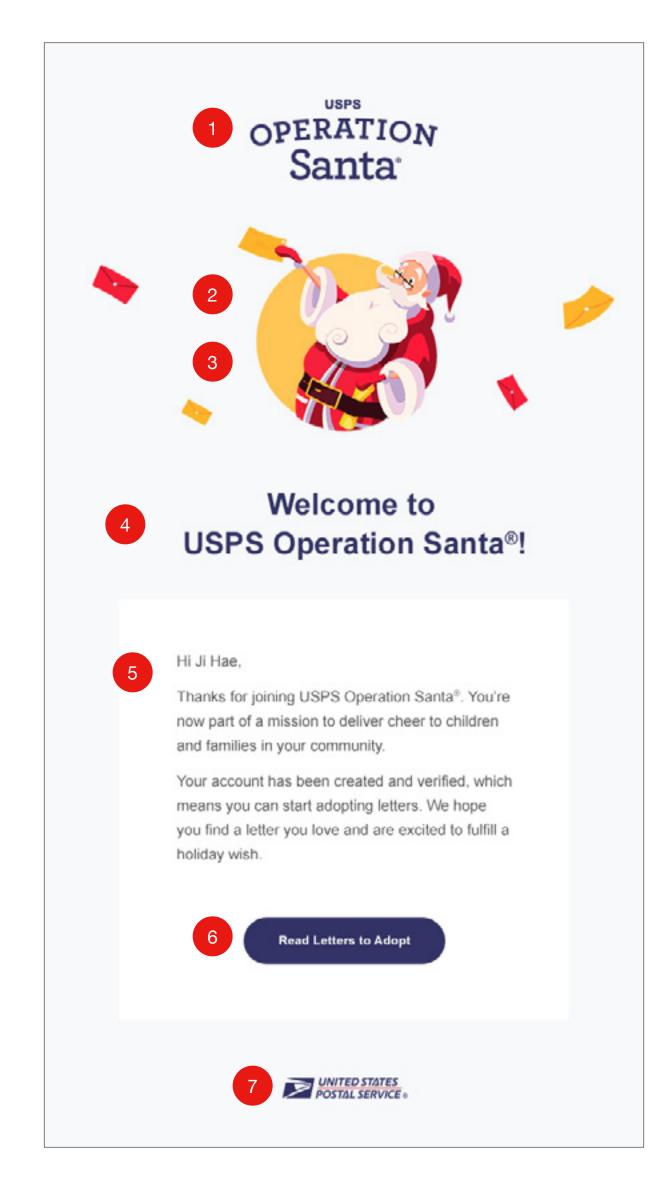
Examples in Practice

#### Digital Marketing



# Welcome Email

- Primary Logo
   See page 7 for usage.
- Santa Illustration
   See page 26 for usage on illustrations.
- 3. Illustration Usage Outside Circle See page 50 for examples.
- Type Hierarchy
   See page 23 for type usage.
- Web Safe TypefaceSee page 22 for usage.
- 6. UI Elements Primary Buttons See page 40 for usage.
- USPS Logo
   See page 9 for usage.



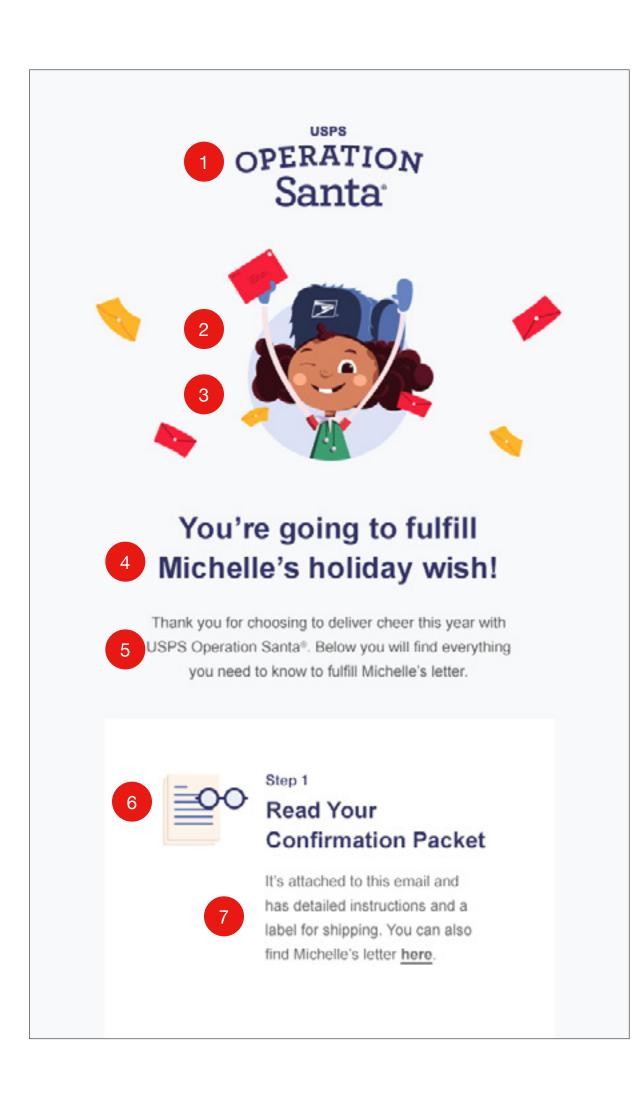
71

#### Digital Marketing



## Confirmation Email

- Primary Logo
   See <u>page 7</u> for usage.
- Holly Illustration
   See page 27 for usage on illustrations.
- 3. Illustration Usage Outside Circle See page 50 for examples.
- Type Hierarchy
   See page 23 for type usage.
- Web Safe TypefaceSee page 22 for usage.
- Graphic IconsSee page 31 for usage.
- Voice and Tone Instructing Adopters
   See page 55 for usage on writing copy.
- USPS LogoSee page 9 for usage.





Step

#### Read Your Confirmation Packet

It's attached to this email and has detailed instructions and a label for shipping. You can also find Michelle's letter here.



Step 2

#### Package Your Gift

Once you find the perfect gift for Michelle, get it ready by following our <u>shipping guidelines</u>.



Step 3

# Find a Participating Post Office™ Location

Bring all your packages by December 21. Click <u>here</u> to find the one closest to you.

And remember, you'll need to pay for postage.

Thank you for making someone's holiday special.

Spread the cheer! Download these shareable posts for #USPSOperationSanta





#### Digital Marketing



# Letter Writing Email

- Primary Logo
   See page 7 for usage.
- Web Safe TypefaceSee page 22 for usage.
- Voice and Tone Community Champions
   See page 58 for usage on writing copy.
- Santa Illustration
   See page 26 for usage on illustrations.
- Miscellaneous Illustration
   See page 28 for usage on illustrations.
- USPS LogoSee page 9 for usage.



- 2 Dear <First Name
- For years, USPS Operation Santa® has been connecting letters addressed to Santa with anonymous, generous donors, making holiday dreams come true.

With your help, we'd like to deliver even more cheer to many more children and families this year. To do this, we need your help to spread the word about USPS Operation Santa; help assist children in your community write and mail a traditional letter.

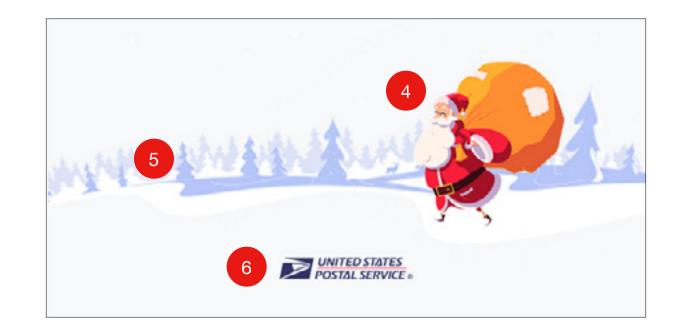
To make this effort easier, we've created a website:

USPSOperationSanta.com/getinvolved. Here
you will find a downloadable letter kit, past letter
templates, and other essential resources to help
write letters.

Visit our website and see how you can get involved with the program and make the holidays magical for the ones who need a helping hand in your community.

Thank you and happy holidays,

USPS Operation Santa



#### Digital Marketing



# Display Banners

- Horizontal Lockup
   See page 18 for usage.
- Illustrations
   See page 25 for illustration usage.
- Type Hierarchy
   See page 23 for type usage.
- Buttons on Background Colors
   See page 42 for usage.







**USPS** Operation Santa

Examples in Practice

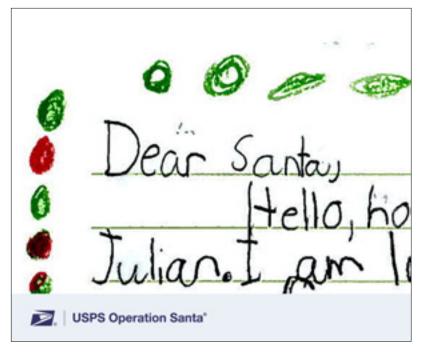
#### Digital Marketing

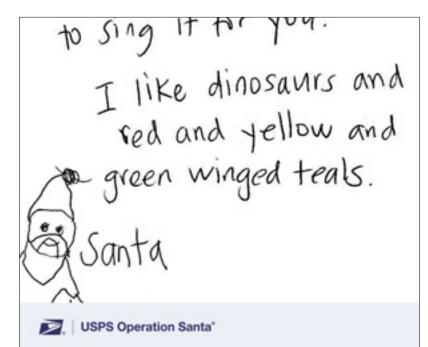


# Display Banners

- Horizontal Lockup
   See page 18 for usage.
- Letter Images
   See page 32 for usage.
- Type Hierarchy
   See page 23 for type usage.
- UI Elements Primary Buttons
   See page 40 for usage.







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USPS Operation Santa

Examples in Practice

# Social Media

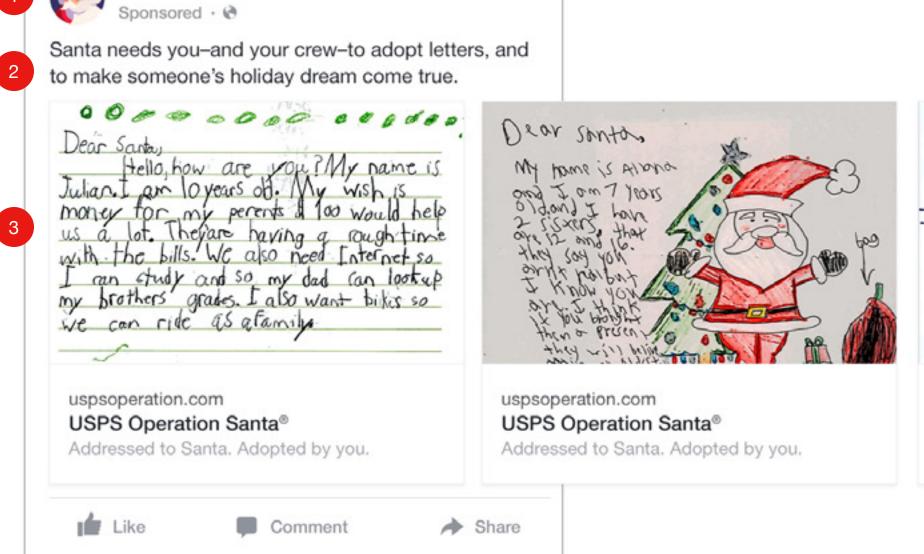
USPS Operation Santa

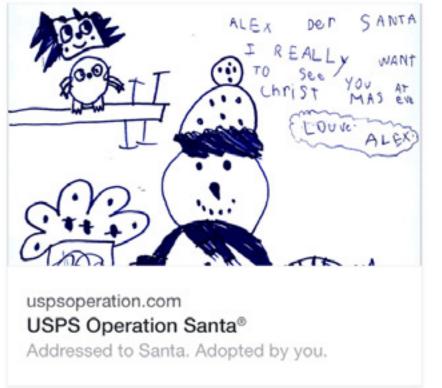
#### Social Media



# Facebook Sponsored Post

- Graphic Icons Avatar
   See page 31 for usage.
- Voice and Tone Social Media
   See page 56 for usage on writing copy.
- Letter Images
   See page 32 for usage.



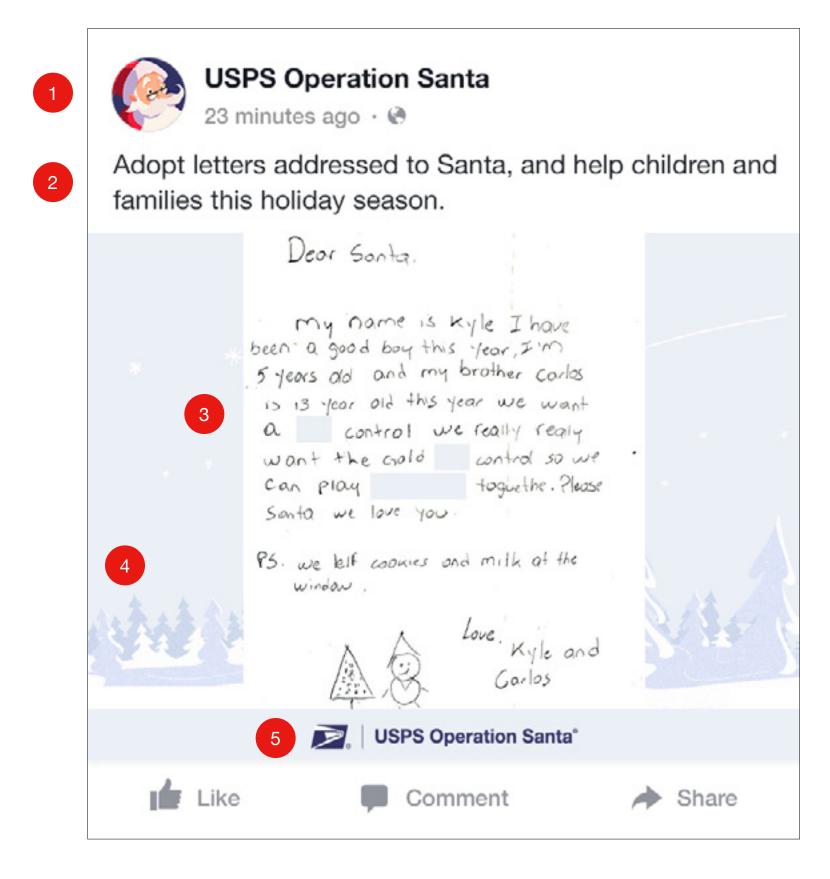


#### Social Media



# Facebook Branded Content

- Graphic Icons Avatar
   See page 31 for usage.
- Voice and Tone Social Media
   See page 56 for usage on writing copy.
- Letter Images
   See page 32 for usage.
- Miscellaneous Illustration
   See page 28 for usage on illustrations.
- Horizontal LockupSee page 18 for usage.



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#### Social Media



### Twitter Branded Content

- Graphic Icons Avatar
   See page 31 for usage.
- Voice and Tone Social Media
   See page 56 for usage on writing copy.



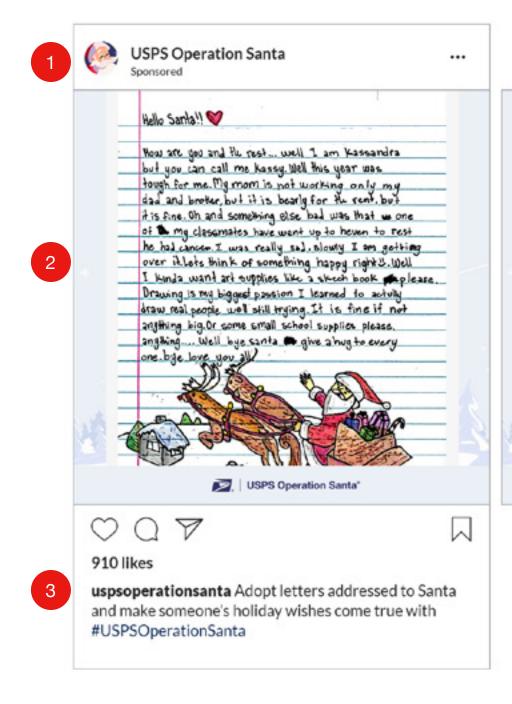


#### Social Media



# Instagram Sponsored Post

- Graphic Icons Avatar
   See page 31 for usage.
- Letter Image Rules
   See page 32 for usage.
- Voice and Tone Social Media
   See page 56 for usage on writing copy.





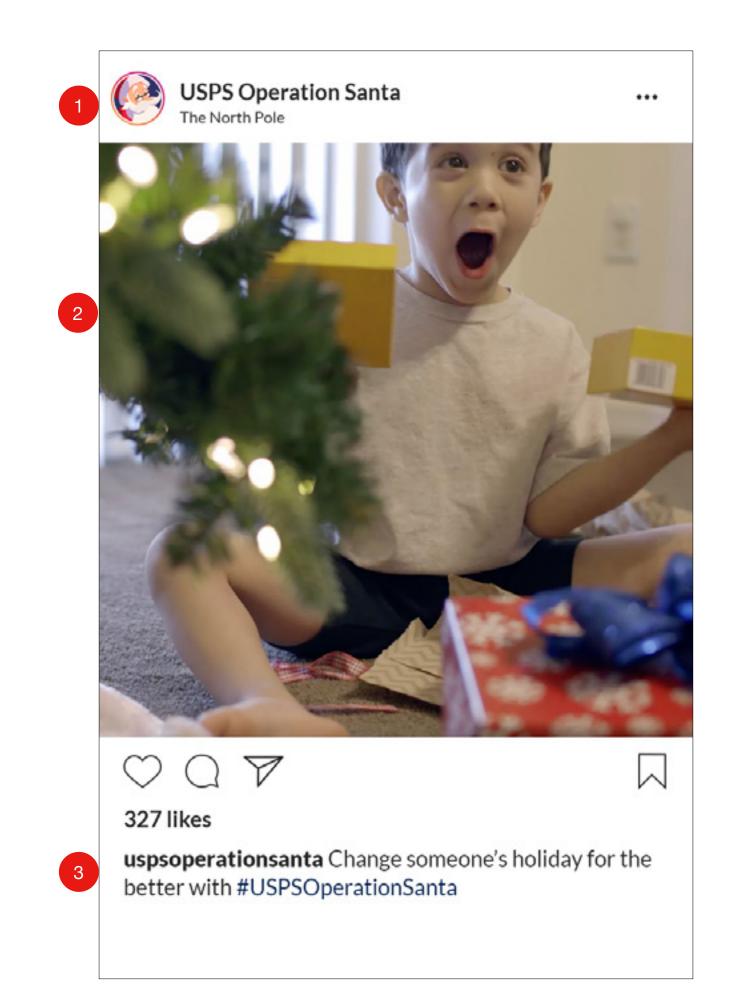


#### Social Media



# Instagram Branded Content

- Graphic Icons Avatar
   See page 31 for usage.
- Visual Content Stock
   See page 35 for usage.
- Voice and Tone Social Media
   See page 56 for usage on writing copy.



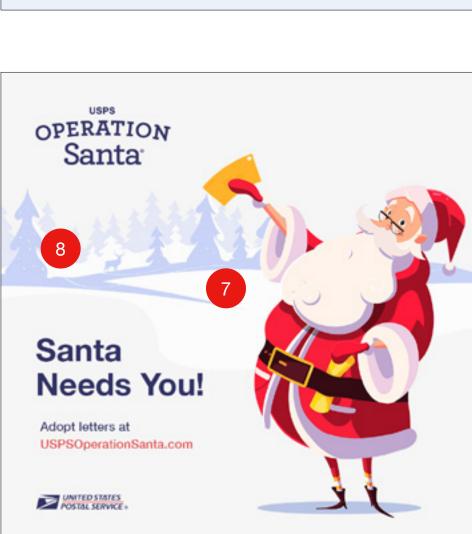
#### Social Media



### Shareable Posts

- Primary Logo
   See page 7 for usage.
- Holly Illustration
   See page 27 for usage on illustrations.
- Illustration Usage Outside Circle
   See page 50 for examples.
- Voice and Tone Social Media
   See page 56 for usage on writing copy.
- Type Hierarchy
   See page 23 for type usage.
- USPS LogoSee page 9 for usage.
- Santa Illustration
   See page 26 for usage on illustrations.
- Miscellaneous Illustration
   See page 28 for usage on illustrations.









#### 83

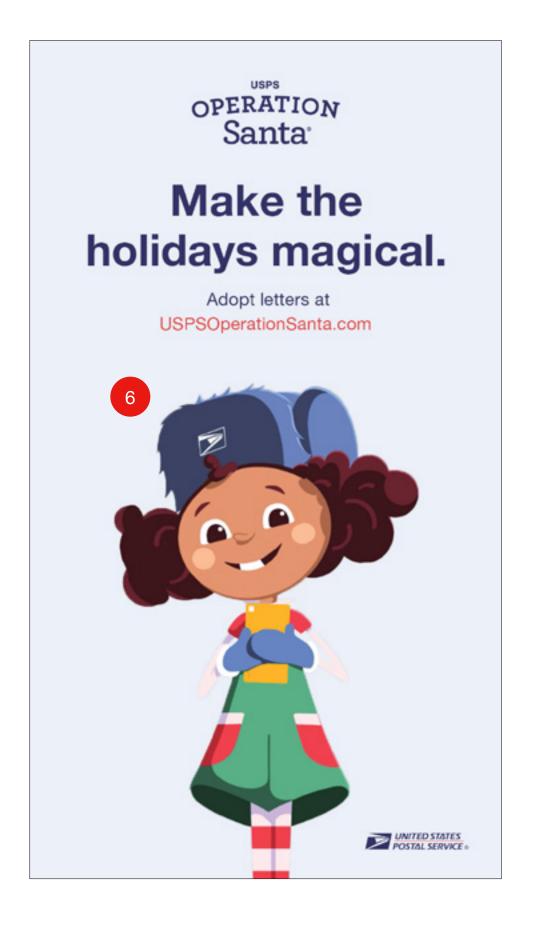
#### Social Media



## Shareable Posts

- Primary Logo
   See page 7 for usage.
- Voice and Tone Social Media
   See page 56 for usage on writing copy.
- Type Hierarchy
   See page 23 for type usage.
- Santa Illustration
   See page 26 for usage on illustrations.
- Illustration Usage Outside CircleSee page 50 for examples.
- Holly Illustration
   See page 27 for usage on illustrations.
- USPS Logo
   See page 9 for usage.





# Public Relations

#### **Public Relations**



### Press Release

- Primary Logo
   See <u>page 7</u> for usage.
- USPS LogoSee page 9 for usage.
- **⊥** Download Template Here



For Immediate Release

Contact: [Your Name & Organization]
Phone: [Phone Number]
Email: [Email Address]

#### [Main Press Release Headline]

[Subhead]

[City, State, Month, Date] -- Ignim laborpore, tet explis doloreris aut ea vel inctes mil et lab illorem exceperis iur? ullabor sum dolupid quodistist peri con cone samendi orempore pel maximust, ut lanisci tibusae qui-ant.

Ficaturion num nus aut prora sim es earciis assi uta qui am nissum, sinverum fuga. Uci bla voloribus consect iberumqui a veressequam et explaccus doluptur ad mi, sedit, sandamus et adioreptati veniatinusda voluptatem aut vendandae con cuptae optatquias doluptur ape odi il ipsandi velestis sunt hiciusa dolum quam quo test, ullabor sum dolupid quodistist peri con cone samendi orempore pel maximust, ut lanisci tibusae quiant.

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Page X of Y

# Internal Communications

#### **Internal Communications**



### Retail Instructions

- Primary Logo
   See page 7 for usage.
- Type HierarchySee page 23 for type usage.
- Voice and Tone USPS Employees
   See page 57 for usage on writing copy.
- USPS Logo
   See page 9 for usage.



#### **How to Process USPS Operation Santa Packages**



Thank you for your part in USPS Operation Santa®! There are two important steps to processing these special packages: **collect proper postage**, and **protect the confidentiality** of letter-writers.

#### To begin the transaction:



- Thank the customer for participating in USPS Operation Santa.
- Ask how many letters they adopted. Each letter has one Label Broker QR code.
- Ask how many packages they have per letter. Each QR code can print up to 12 shipping labels.

Have customer repackage gifts if there are more than 12 boxes per QR code or if a package is too small for a 4x6 label.



#### **Collect Postage**

- Press the new Operation Santa button to start the workflow.

  It is found in Mailing/Shipping More > Operation Santa.
- 2. Enter the number of packages presented.
- 3. Request the customer's QR code and scan it or key in the Label Broker ID number.
- 4. Select a Priority Mail option and weigh the first package.
- 5. Print the **summary form** and tape this securely to the package.
- 6. Print the **postage label** and attach this to the package.

Repeat steps 4-6 for each package for the one QR code. If the customer has more than one QR code, repeat steps 1-6.

7. Collect total postage from the customer.



#### **Protect Confidentiality**

#### Print shipping labels only when the customer has left the counter!

- 1. Once the customer has left, select OK and print shipping labels.
- Match each shipping label to a package's summary form. The numbers on a summary form should match the last six digits of a shipping label's tracking number.
- 3. Apply the shipping label and discard the summary form.

You can find detailed instructions in the New Functionality Guide.
Thank you for participating in USPS Operation Santa!





#### **Internal Communications**



# Retail Digest

- Primary Logo
   See page 7 for usage.
- USPS LogoSee page 9 for usage.
- **⊥** Download Template Here



#### [Main Headline]

[Subhead]

Ficaturion num nus aut prora sim es earciis assi uta qui am nissum, sinverum fuga. Uci bla voloribus consect iberumqui a veressequam et explaccus doluptur ad mi, sedit, sandamus et adioreptati.

#### Aquos as alit harcium sapieni hitibus. Acearibus, que premolut et latur?

Tia nonet inim quas dolorum fugitis dem rehenimet as excepuda dolesecto quo cuptati orempore laccum qui del mo dunt doluptate es magniamus, qui omnimi, quae verspel lorrum re es rehent aut dolore, sum volupta tetur?

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Page X of Y



Tia nonet inim quas dolorum fugitis dem rehenimet as excepuda dolesecto quo cuptati orempore laccum qui del mo dunt doluptate es rehent aut dolore, sum volupta tetur?

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- Itatio. Dioria nossincte rerem et est, nonsequi officiet accum vendanti sum quate reped quam, quibus explabo. Seque volo vendem volori blaut verchit quiat.
- Amustio cusae nones millaborerum hicit magnimus, nem nonsendandis rem aut mil imet, conseque pa preris a sum faccaborem faceat expelique niae sae cones esed moluptus.
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- 5. Ihit que volum voluptium facia plibeaqui ra nonsed quam fugit, ab ium eatius utemo quiati utem alissequodi volor secti dolupta quam, volum voluptatur?

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Page X of Y

USPS Operation Santa

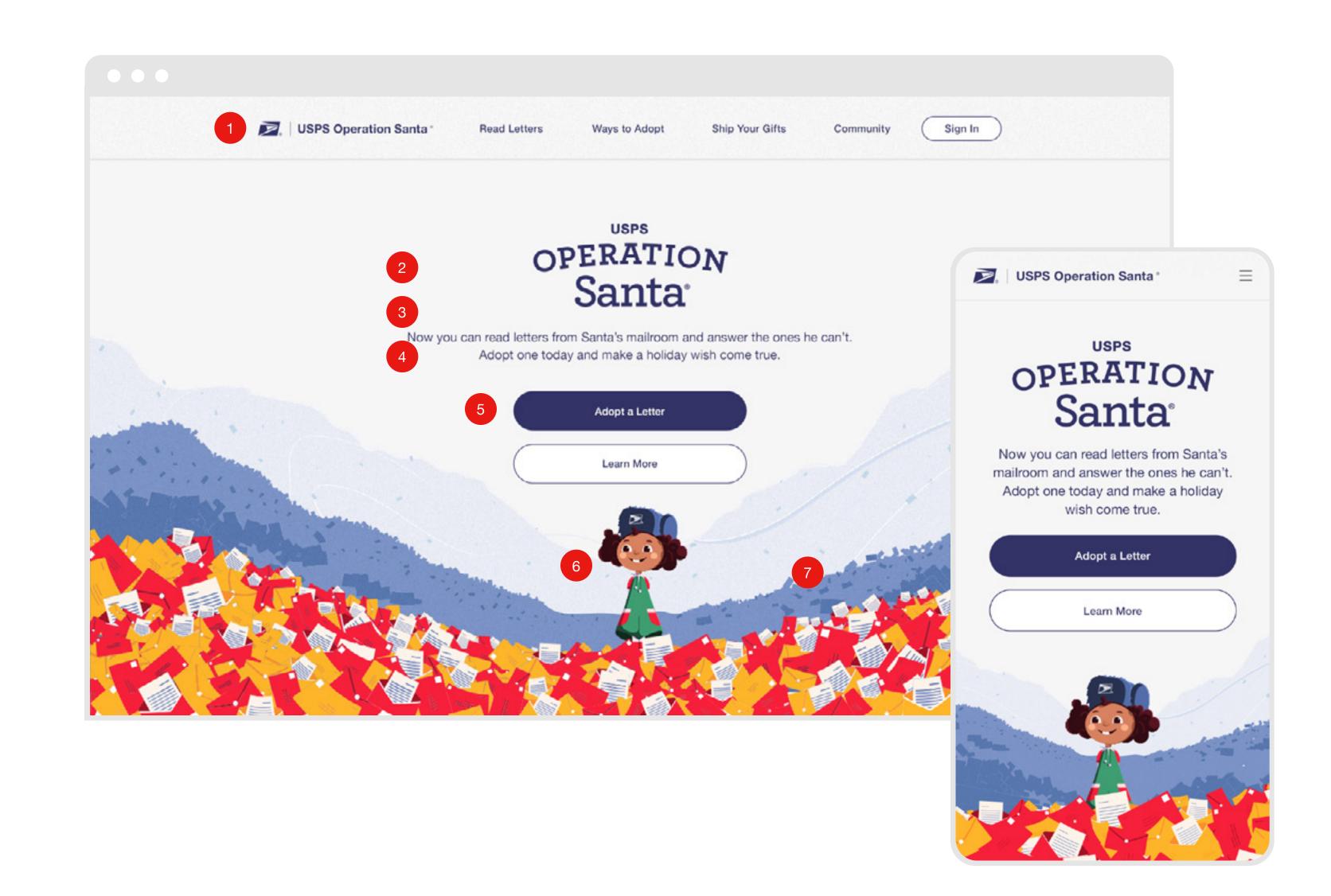
Examples in Practice

# Website

#### Website



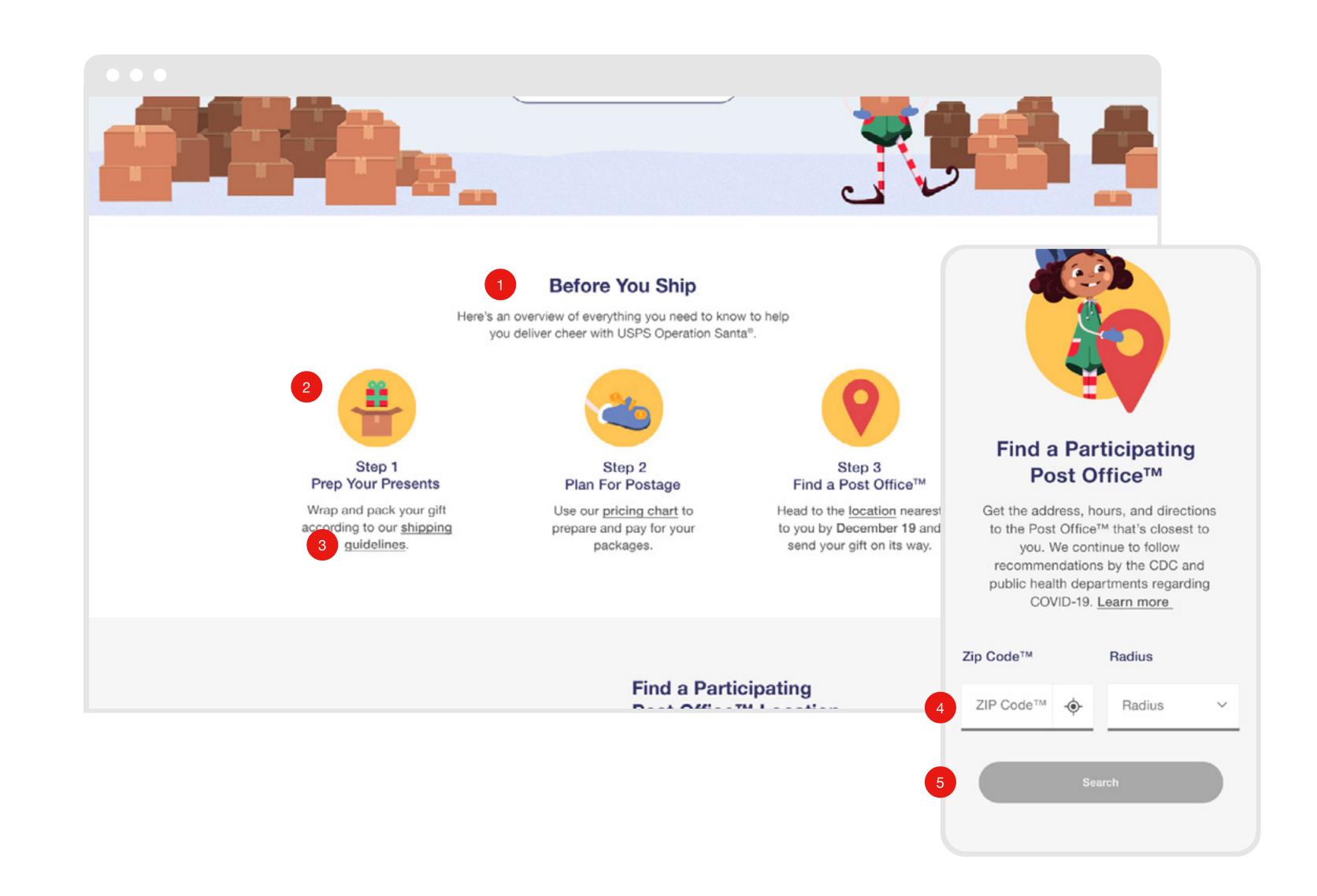
- Horizontal Lockup
   See page 18 for usage.
- Primary LogoSee page 7 for usage.
- Type Hierarchy
   See page 23 for type usage.
- Digital Type Styles
   See page 39 for type usage.
- UI Elements Primary Buttons
   See page 40 for usage.
- Holly Illustration
   See page 27 for usage on illustrations.
- Miscellaneous Illustration
   See page 28 for usage on illustrations.



#### Website



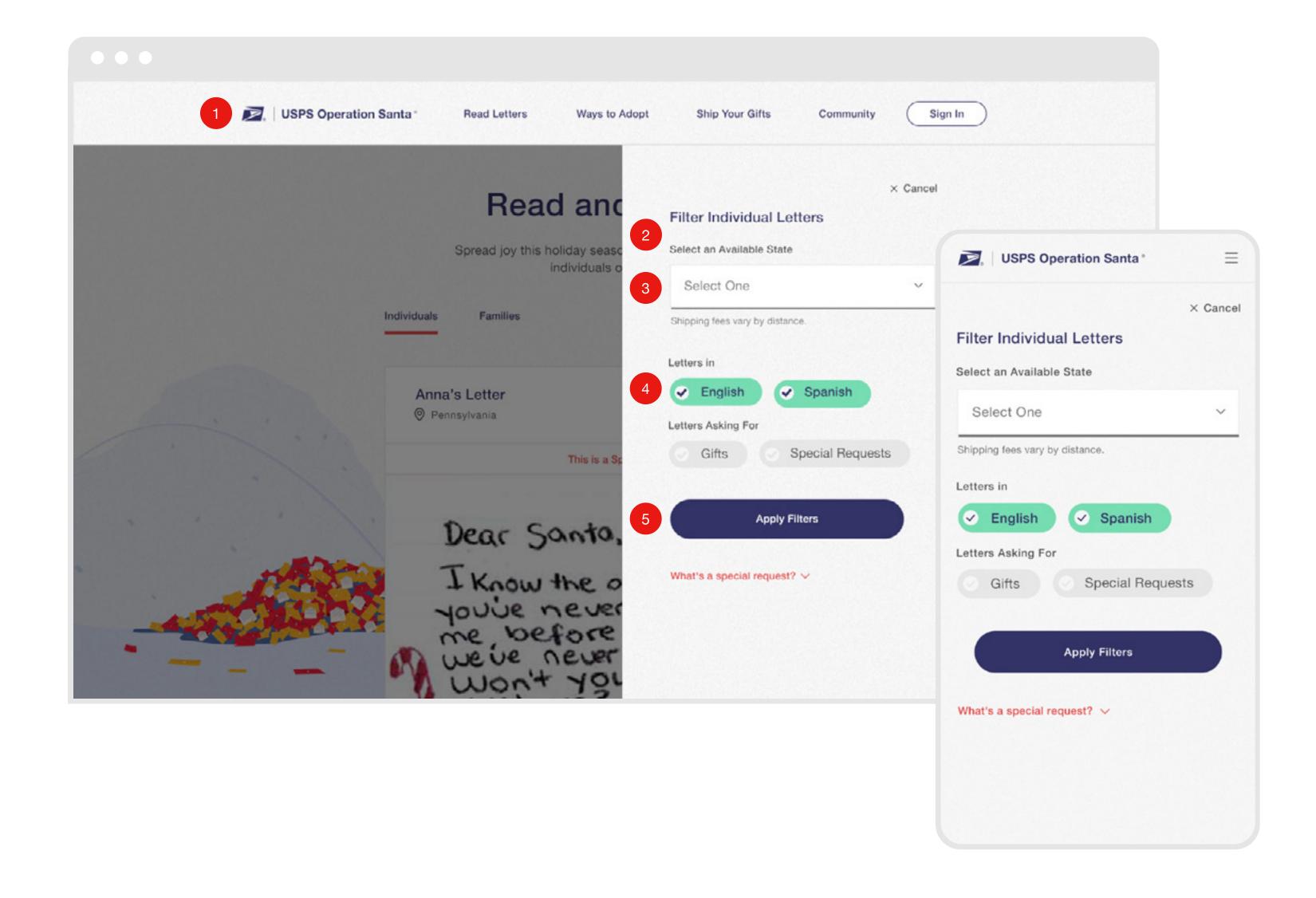
- Digital Type Styles
   See page 39 for type usage.
- Illustration Usage Inside Circles
   See page 49 for examples.
- 3. Underline Text Link Digital Type Styles See page 39 for usage.
- UI Elements Interactions
   See page 44 for usage.
- UI Elements Primary Buttons
   See page 40 for usage.



#### Website



- Horizontal Lockup
   See page 18 for usage.
- Digital Type Styles
   See page 39 for type usage.
- 3. UI Form Field Dropdowns See page 44 for usage.
- UI Interactions
   See page 46 for usage.
- UI Elements Primary Buttons
   See page 40 for usage.

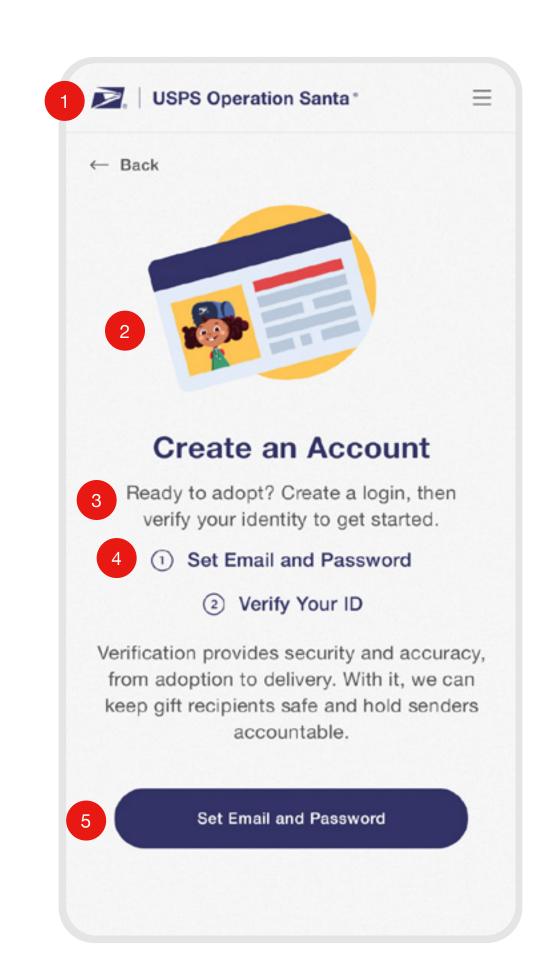


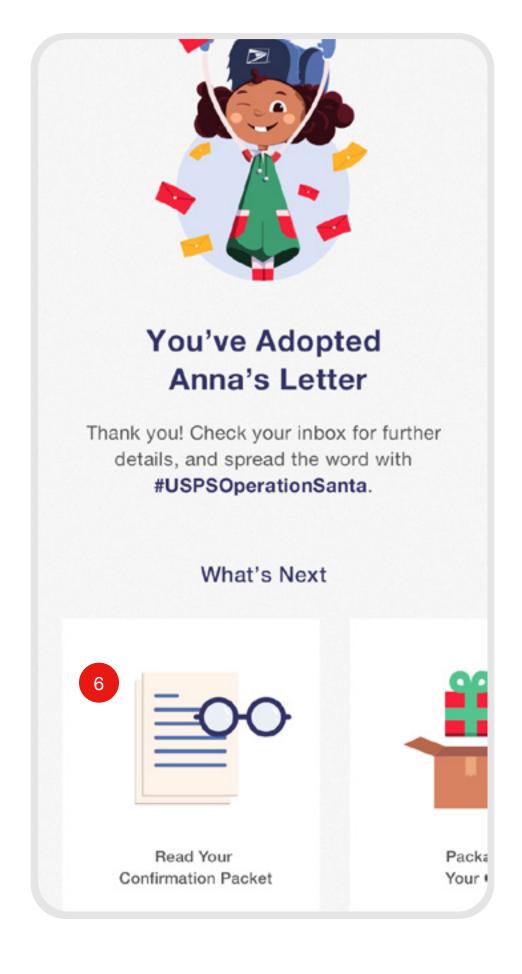
#### Website



## Adopters Website

- Horizontal Lockup
   See page 18 for usage.
- Illustration Usage Outside Circle
   See page 50 for examples.
- Digital Type Styles
   See page 39 for type usage.
- UI Indicators
   See page 47 for usage.
- UI Elements Primary Buttons
   See page 40 for usage.
- Graphic IconsSee page 31 for usage.





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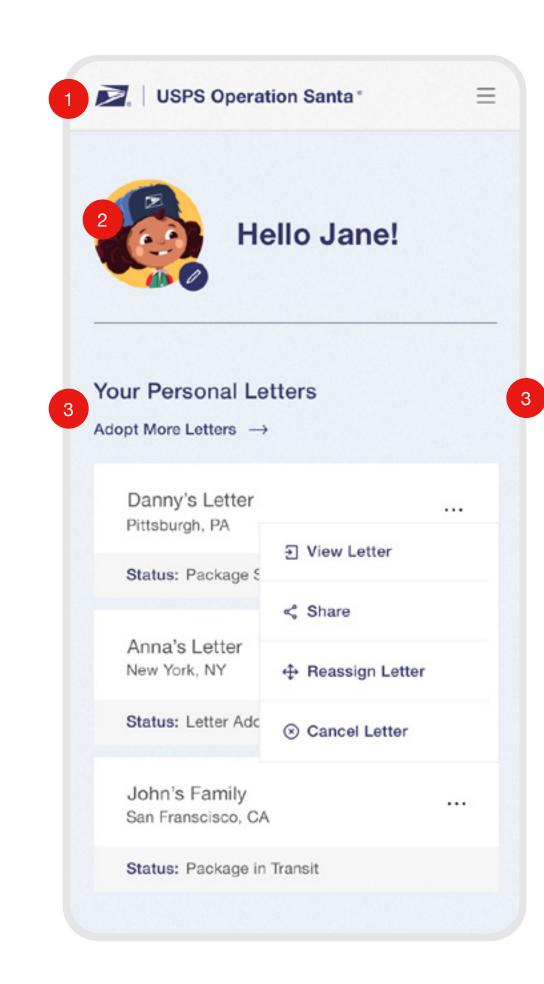
**USPS** Operation Santa

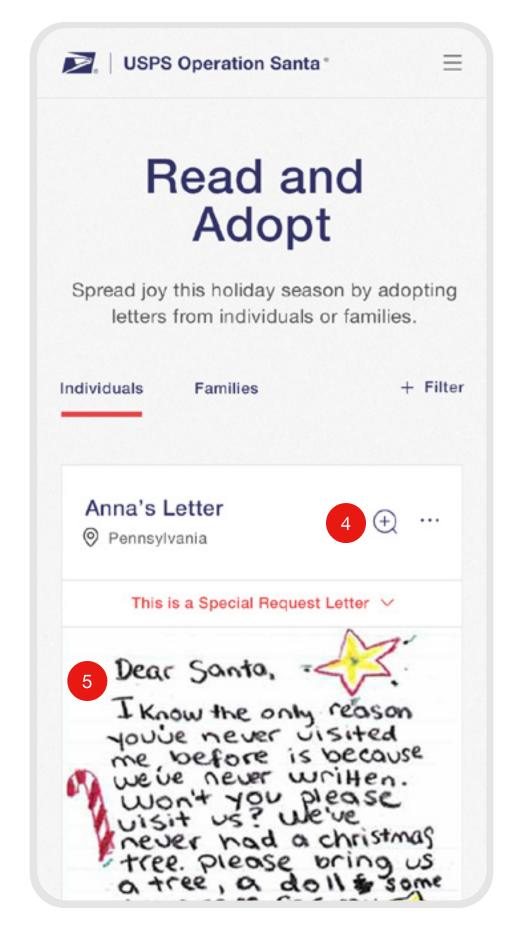
Examples in Practice

#### Website



- Horizontal Lockup
   See page 18 for usage.
- Graphic Icons AvatarSee page 31 for usage.
- Digital Type Styles
   See page 39 for type usage.
- Iconography
   See page 48 for usage.
- Letter Images
   See page 32 for usage.



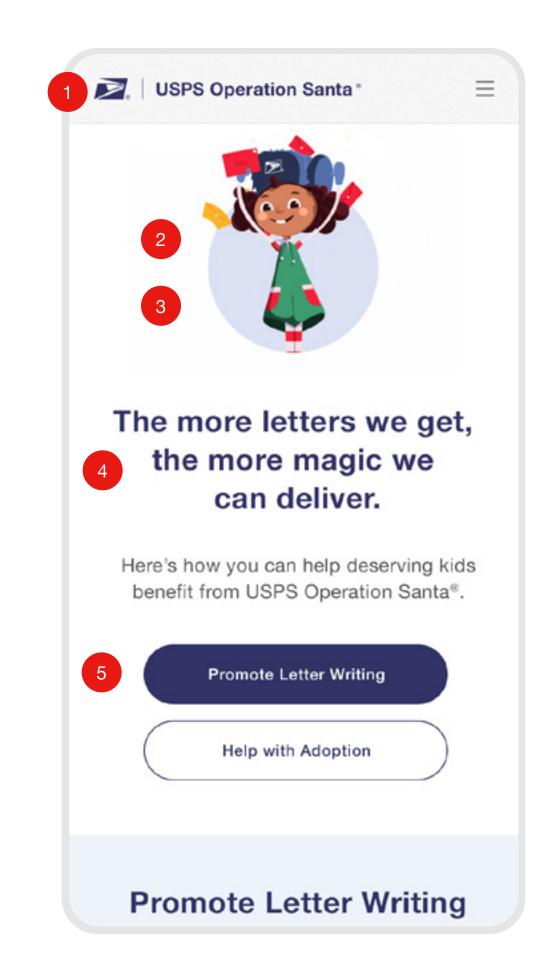


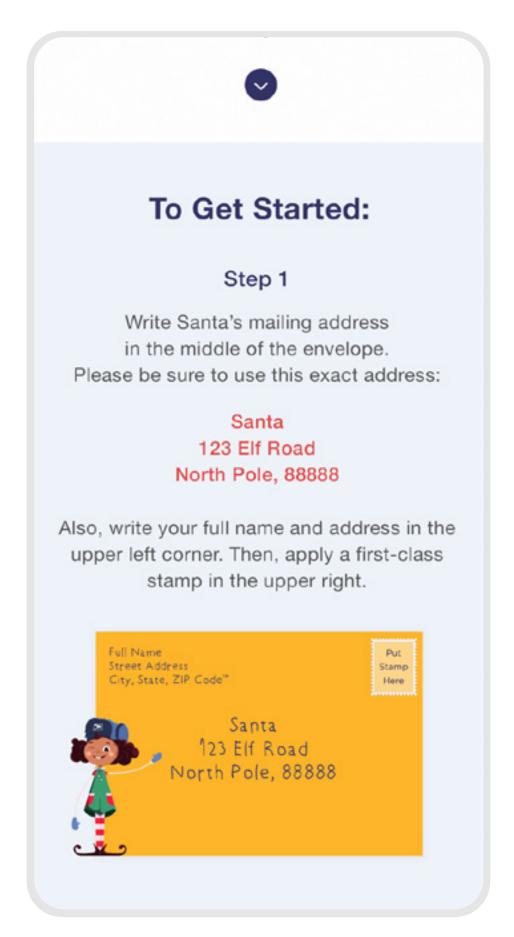
#### Website

COMMUNITY CHAMPIONS

# Community Champions Website

- Horizontal Lockup
   See <u>page 18</u> for usage.
- Holly Illustration
   See page 27 for usage on illustrations.
- 3. Illustration Usage Outside Circle See page 50 for examples.
- Voice and Tone Community Champions
   See page 58 for usage on writing copy.
- UI Elements Primary Buttons
   See page 40 for usage.





# Thank You!

